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BOSTON



THE GATEWAY TO
NEW ENGLAND

NINETEEN-TWENTY-TWO

BOSTON

The Gateway to New England

BWhere more than a million and a half people live and do business ☞ ☞ Situated at the head of Massachusetts Bay, two hundred and thirty-six miles northeast of New York City, twenty-nine hundred miles from Liverpool ☞ ☞ The terminal center for railroads, steamships and trolley lines connecting up with every city and town in New England The wholesale, and largely the retail, center of the northeast corner of the United States of America

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POPULATION of BOSTON'S VARIOUS ZONES



© CIA656149

JAN 20 1922



Boston
Light

The Story of the City

THE WORLD has been coming to Boston and reading about the old city ever since one John Smith made his exploration call here in 1614. Seven years later, the Pilgrims from Plymouth came to Boston. As far back as 1630 the town itself came into being, founded by John Winthrop and his little band of followers.

Boston then was a long, narrow neck of land, running into a marshy peninsula and laboring under the name of Trimountain, because of the original three peaks on Beacon Hill, noticeable for long distances. From this spot grew the capital and center of the Massachusetts Bay Colony.

But Boston as it is today includes a great deal of land that wasn't even land in those days. The famous Back Bay was swamp flats and tidewater, which the busy city later filled in and built upon as a residential district. From the original area of 783 acres the city has grown to cover 47 square miles.

About 100 years ago, in 1822 to be exact, the town was incorporated as a city; and it has gone serenely on with its steady growth. There has been only one serious setback, the fire of November 9 and 10, 1872, which wiped out the business district and caused a damage of \$75,000,000. But within two years the burned-over area was rebuilt in more substantial and better style, with (don't laugh) wider and straighter streets.

In the famous year, 1775, the population of Boston was 6500. Twenty-five years later it had grown to 25,000. The census of 1920 gives Boston a population of 748,060 in the city proper.

But Boston is in a most unusual position in the matter of population. A very small percentage of the people who work and do business in the city live within the narrow legal limits of the city proper. They reside in the big suburban cities

and towns, so that the real population of Boston is that of the Metropolitan District—1,650,000.

And the population of the so-called Boston Trading District is even greater—2,530,000—more than two and a half million people! Only the city of New York exceeds Boston in the density of population; New York has 18,258.8 and Boston 15,649.8 persons per square mile.

This solidity of population in Boston is demonstrated most effectively every day in the throngs of commuters, who live in the suburbs and come into the city daily to work. At the North Station 34,000,000 persons pass through that railroad terminal in an average year, at the rate of approximately 93,000 a day.

At the South Station the congestion is even greater, 140,000 passengers arriving and departing every day on the 628 trains, a total of more than 50,000,000 passengers a year.

Railroad and electric lines together carry into the business heart of the city daily 654,304 passengers, a number equal almost to the entire population of municipal Boston, as given by the latest census returns.

As everyone in the United States knows, a visit to Boston is a part of the education of an American. So many points of historic interest and so many objects which have played a part in the great drama of American independence still remain here, untouched by time, that the pilgrimage of visiting Americans runs into the tens of thousands every year.

Then, too, the scenery of new England, the attractions of seashore and mountain resorts,

are so compelling that New England has become an all-the-year-round resort of well-to-do residents from other sections of the country.

These two characteristics of New England mean an immense quantity of business, which is not realized by those who do not know New England well,

The Story in Taxes

THERE were 286,000 taxpayers in Boston, by the latest available figures. The total assessed valuation of the taxable property was \$1,572,500,000, an average of more than \$17,000 per property taxpayer. The tax rate was \$24.10 per \$1000 in 1920, including the State and County taxes.

Within the Metropolitan Boston District, consisting of the 39 cities and towns close to Boston, there are concentrated 670,000 taxpayers, and the total assessed valuation of the taxable property in this district amounts to \$2,723,780,000, or an average of \$9560 per property taxpayer.

At Left
North Station
Center
South Station
At Right
Late Model
Engine



The Railroad Hub

THERE are four railroad lines with terminals in Boston, and from the city these spread their steel tracks like the ribs of a fan, so that in the 50-mile arc about Boston the railroads and the trolley lines combined show a greater mileage than that in any similar area in America. In fact, in the 50-mile area about Boston the combined railroad and street railway mileage is more than one-third greater than that in the 50-mile circle about New York city. It is nearly two-thirds greater than that in a 50-mile circle about Philadelphia, Chicago or St. Louis.

Terminating in Boston are the New York, New Haven & Hartford Railroad, the Boston & Albany, the Boston & Maine, and the Boston, Revere Beach & Lynn Railroads, using three terminals. These terminals are all connected by the Elevated system, which in turn connects up with the trolley cars for all parts of the greater city. On the four railroad lines terminating in Boston there were carried in the year ending Dec. 31, 1919 (last report available), 90,862,590 passengers, an increase of 11,582,564 over

the preceding year. Certainly no other city in the United States has so many large suburban cities and towns nestled about it as has Boston, a fact that makes Boston a rich advertising field. The street railways link them all up with the city proper.

Boston's transportation system is unique, in that its tunnel, subway and surface lines, running at right angles and reaching out into the suburbs in every direction, are directly connected.

For the year ending Dec. 31, 1919, the number of passengers carried by the Eastern Massachusetts Street Railway Company was 148,800,000 over its 947

miles of track, which serves 90 cities and towns outside of Boston.

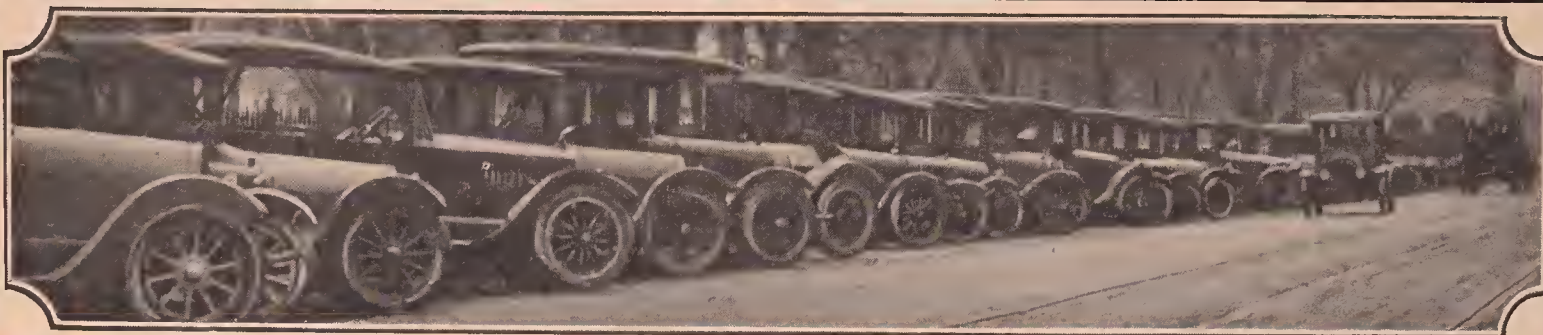
The Boston Elevated Railway system, in the same year, carried 324,000,000 passengers over its 526 miles of surface track and 42 miles of third-rail track.

Such is the story in figures. But the interesting, unusual feature of Boston's transportation system is the manner in which the whole community—the smaller outlying towns, the larger suburban cities and Boston proper—is tied together in one great compact home and business center.

The Newer Residents

DURING the war, and since, the foreign population situation of Boston has changed materially through the restriction and natural diminution in immigration, so that preliminary figures of the 1920 census give Boston a foreign population of 238,919, only 32 percent of the total figure, and less in size than the same group in 1915 by 25,749.

Generous attention is paid to newcomers in Boston, particularly through the Committee on Americanization, which co-operates with a similar committee in the State organization of the American Legion, and through many local or State-wide civic organizations. Twenty-three night schools are conducted, with 246 regular teachers, at many of which foreigners are given a complete education; special classes are conducted for them in the day schools and at factories and other industrial plants, and nine school centers are operated (at a cost of \$39,135 in 1919), where 110 leaders conduct classes and social affairs for the educational and social improvement of community conditions among such people.



Parking
Space on
Charles
Street

The Automobilists' City

BOSTON is the delight of automobilists. Its parkways and wide network of State roads make the whole Commonwealth a paradise for motoring. Fifty miles out of the city motor roads are as fine as in the Fenway.

More than \$12,000,000 worth of automobiles are being manufactured annually in Massachusetts alone, with \$14,000,000 worth of bodies and parts, while the repair work runs to \$6,000,000 or more. Furthermore, Boston is the New England sales center for cars manufactured outside this district and every year supports an automobile show which compares favorably with that of any other city in the country.

The registry of automobiles in Boston and the State is under the direction of the State Department of Public Works, Division of Highways. At this headquarters 304,538 automobiles were registered last year, of which 52,968 were commercial vehicles and 251,570 were passenger automobiles, while 361,539 persons were licensed to run them. This compares with other years, showing the great increase in the use of automobiles, as follows:

Automobiles registered in 1916, 136,809; 1917, 174,274; 1918, 193,497; 1919, 247,183; 1920, 304,538.

Licenses issued in 1916, 171,596; 1917, 214,229; 1918, 235,140; 1919,

298,130; 1920, 361,539. From Boston one can start in any direction, for the White Mountains in the north, New York State on the west, or New York city to the south, and travel over hard, clean roads. In addition to this system of through travel, there are many miles of attractive drives and boulevards in the city. The inner circle includes 100 miles of walks and drives, centering around Franklin Park with its 527 acres of pleasure ground. The outer ring circles the city at a radius of from 10 to 12 miles, and includes 10,000 acres of pleasure grounds, including the Blue Hills Reservation, the highest land in Eastern Massachusetts; the Middlesex Fells; three large beach reservations at Revere, Lynn and Nantasket, and boating and canoeing facilities on the Charles River. The cost of the whole system has been more than \$13,000,000.

So it is that weekends and holidays seem to see half the population out "on the road." Way out through Middlesex and Essex Counties, from 10 to 50 miles from the city proper, on a weekend or holiday, the State roads are as thickly crowded with automobiles as are the city thoroughfares. . . . So

Boston is the great paradise for those who buy, sell or repair automobiles.



BUNKER HILL MONUMENT

At Left
Bug Light
Center
Marine
Park
South
Boston
At Right
Deer Island
Light



As a Recreation Center



BECAUSE Metropolitan Boston is made up of so many and populous communities, each with its own attractions, the district is unique in the opportunities it affords for every form of healthful sport. Winter forms of outdoor recreation have grown to a popularity which rivals those of the Summer months, for this area sees much of ice-boating, skating, hockey, curling, sleighing, skiing, snowshoeing, tobogganing, coasting, etc., and each branch has its great host of admirers and followers.

In Summer, in addition to the regular outdoor forms of recreation, Metropolitan Boston presents a rare field for yachting, boating, canoeing, best automobile drives in the United States, three large ocean beaches under State control in addition to scores of smaller ones under

municipal control; long bridle paths through charming scenery for the horse lover; the best of conditions for the many organizations going in for long hikes; camping, and there are numerous nature study classes. In addition to the baseball, cricket, tennis, football and other athletic organizations, there are 74 clubs affiliated with the Massachusetts Golf Association, averaging 275 members each, and it is estimated that approximately 20,000 golfers play the game from April to and including November.

New England is one of the great playgrounds of the Nation, and it is estimated that Summer vacationists annually leave \$60,000,000 in this section. They all pass through Boston and mostly do their purchasing of sporting goods here, as do the thousands of fishermen and hunters.

Massachusetts Roads Are Superb



MASSACHUSETTS people and particularly the automobile owning and driving class are proud of the roads and highways of their home

State. While Massachusetts is only about one-sixth the size of New York State—Massachusetts having an area of 8039 square miles as compared with 47,654 square miles in New York State—it has 18,772.82 miles of improved roads as compared with 13,453.14 miles of improved roads in New York State.

In the city of Boston

there are 568 miles of improved roads; in the Metropolitan Boston district there are 2650 miles of improved roads and in the 30-mile trading district about Boston there are 8473.64 miles of improved roads.

Automobiles 1920

STATE	No. of Autos	Pop. Per Car
Connecticut.....	100,550	13
Maine.....	51,783	15
Massachusetts.....	304,538	13
New Hampshire.....	30,415	14
Rhode Island.....	44,000	15
Vermont.....	26,636	14
New England.....	486,642	14
New York.....	486,262	19
New Jersey.....	195,258	17
California.....	421,327	7
Illinois.....	497,318	13
Indiana.....	302,308	13
Michigan.....	351,762	10
Pennsylvania.....	506,085	19
Wisconsin.....	280,452	11

Throughout the district these roads are linked up with main highways, and, in accordance with a State plan, the main highways have been linked up with those from the adjoining States, making fine automobile roads right through to New York city and from Boston to Canadian points in a northerly direction.



Massachusetts
Institute of
Technology

The City of Learning

THERE is not an American city, scarcely a town, in which you will fail to find one family at least with a son or daughter who is "studying in Boston."

Within a few miles of the State House are more than 70 boys' and girls' schools and 50 colleges, universities, art and normal schools, and other educational institutions of many kinds, which are concentrated in the city proper.

These institutions are famous throughout the world: Harvard, founded in 1639; the Massachusetts Institute of Technology, the finest technical school in the world; Harvard Medical School, likewise the finest in the world; the New England Conservatory of Music, the Boston Art Museum School of Fine Arts, and many others whose fame has attracted students from many countries.

It is natural, too, that Boston should have a Public Library surpassed by no municipal library in the country. It is housed in a splendid main building on Copley Square and in 17 branch libraries, each in its own building, in various parts of the

city, and in 14 reading rooms. It has now more than 1,200,000 volumes, with a record of 2,300,000 or more volumes distributed in one year.

The Library includes many departments which have a widespread reputation, including the Fine Arts Department with its 55,000 photographs and 7900 lantern slides, used for annual courses of free lectures. The main library itself is an art museum of great beauty, containing world famous paintings by Edwin Abbey, Puvix de Chauvannes and John S. Sargent, many valuable sculptures and a grand staircase of Siena marble which

is noted for its beauty. The library is built around a court where a fountain plays in Summer, cooling the air for those who sit there to read.

There is much said, humorously as well as seriously, of course, about the "cultured atmosphere" of Boston. But the fact remains that Boston has educational, literary, musical and historical traditions and institutions which attract students and visitors from every corner of the world. They comprise a large and constantly changing section of the city's population.

Musical Boston

IN music Boston is second to none, with the Boston Symphony Orchestra, one of the finest in the country, M. Pierre Monteux of Paris acting as conductor. The Symphony Pop concerts, held every Spring and Fall between the Symphony seasons, have also made fame for themselves throughout the country. The New England Conservatory of Music adds fame to the city through its dean, Wallace Goodrich, a noted composer and conductor, and many noted musicians and artists have been trained in Boston and have begun their careers here, notably Geraldine Farrar, who was born in Melrose, a section of Greater Boston; Lillian Nordica, who was born in Maine, and Elvira Leveroni, born in the shadow of the historic old North Church.

Boston has not lately enjoyed an opera company of its own, but is frequently visited during the musical season by members of the Metropolitan Opera Company of New York, and such companies from other cities, and in this way is enabled to hear the best of the classical music every year. The city already has a large opera house used for these occasions and at other times for lighter theatrical performances.



The Center of the Arts

BOSTON has always been a fine arts center. Itinerant portrait painters, wood sculptors and engravers found it profitable to come to Boston, even in the 17th century, among them Peter Pelham, one of England's foremost engravers, who came to Boston early in the 18th century and married the widowed mother of John Singleton Copley, the foremost painter of the 13 Colonies in the Colonial period, who gave painting its original impulse in America.

The first wood engraving in the country was done in Boston, and some of the first copper engravings. Lithography was developed here, and the Art Museum, founded February 4, 1870, has become one of the greatest art museums in the world, with unrivaled ancient Egyptian, Oriental, Classical and Renaissance collections of sculptures, paintings, textiles, carvings, engravings and etchings, and one of the finest collections of paintings in the world, including many by Millet, Monet, Manet, Renoir and of other schools of painting.

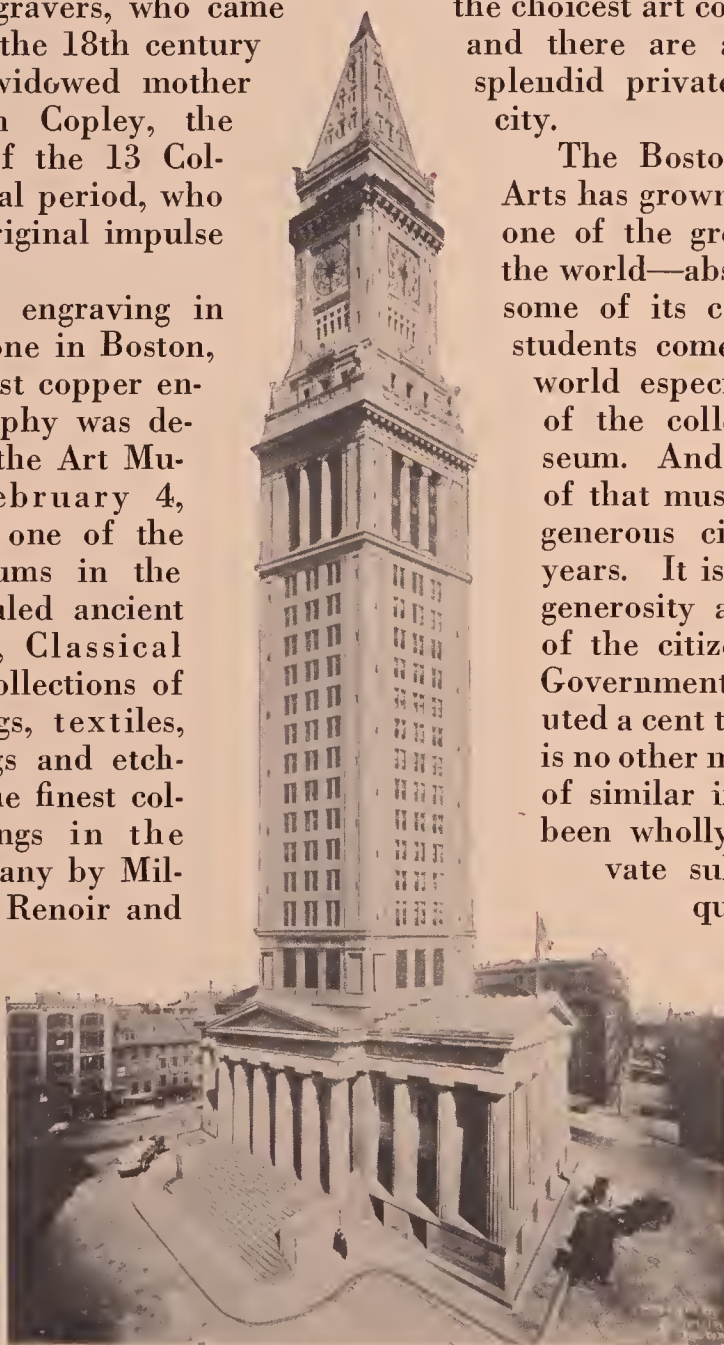
The present school of Boston art includes some of the foremost painters and sculptors in the world, John S. Sargent, Frank W.

Benson, Edmund Tarbell, Joseph DeCamp, Philip Little, W. B. Paxton, Frank Rompkins, Cyrus Dallin, Basha Paeff, Mrs. H. H. Kitson, Vesper L. George and Arthur Goodwin.

Mrs. John L. Gardner's famous Venetian palace museum contains one of the choicest art collections in America, and there are a number of other splendid private collections in the city.

The Boston Museum of Fine Arts has grown from nothing to be one of the great art museums of the world—absolutely unrivaled in some of its collections. In fact, students come from all over the world especially to study some of the collections in this museum. And everything in or out of that museum has come from generous citizens in these 50 years. It is a monument to the generosity and fine civic spirit of the citizens of Boston. No Government has ever contributed a cent to its support. There is no other museum in the world, of similar importance, that has been wholly dependent on private subscriptions and bequests for its growth and maintenance.

It has invited the public to partake of its treasures until long ago it became recognized as one of Boston's most distinguished institutions.



CUSTOM HOUSE, BOSTON



Left to Right
Board of Trade
Building
Federal Reserve Bank
Chamber of
Commerce
Boston Stock
Exchange

Banking Statistics for Municipal Boston

NATIONAL BANKS

Number of National Banks.....	16
National Banks' Capital.....	\$37,137,460.00
National Banks' Surplus and Undivided Profits	52,284,383.00
National Banks' Deposits.....	354,876,829.00
National Banks' Total Resources.....	670,595,754.00

TRUST COMPANIES

Number of Trust Companies.....	30
Trust Companies' Capital.....	\$31,429,300.00
Trust Companies' Surplus.....	\$29,677,150.00
Trust Companies' Undivided Earnings.	\$7,141,858.00
Trust Companies' Deposits.....	\$324,376,320.00
Number of Trust Companies' Banking Department Accounts	186,994
Trust Companies' Savings Department Deposits.....	\$75,834,442.00
Number of Trust Companies' Savings Department Depositors.....	215,182
Trust Companies' Trust Funds.....	\$190,499,235.39

SAVINGS BANKS

Number of Savings Banks.....	24
Number of Savings Bank Depositors...	760,244
Total Savings Bank Deposits.....	\$359,702,701.19

COOPERATIVE BANKS

Number of Cooperative Banks.....	43
Members of Cooperative Banks.....	68,008
Value of Cooperative Bank Shares.....	\$37,121,254.72

CREDIT UNIONS

Number of Credit Unions.....	28
Members in Credit Unions.....	10,581
Dues, Capital or Deposits.....	\$471,611.63

STATE BANKS

Number of State Banks.....	1
State Bank Capital.....	\$200,000.00
State Bank Surplus.....	25,000.00
State Bank Deposits.....	325,159.11
State Bank Savings Department.....	18,367.65

FOREIGN BANKS

Number of Foreign Banks.....	1
Foreign Banks' Capital.....	\$9,700,000.00
Foreign Banks' Deposits (Boston Branch)	132,444.29

RECAPITULATION

Combined Banking Institutions' De- posits	\$679,578,308.11
Total Savings, Combined Boston Insti- tutions	473,148,377.19
Combined Deposits and Savings, Boston banking institutions.....	1,152,726,685.30
Per Capita Deposits.....	908.59
Per Capita Savings.....	632.50
Savings Depositors in combined Trust Companies, Savings Banks, Coopera- tive Banks and Credit Unions.....	1,054,015

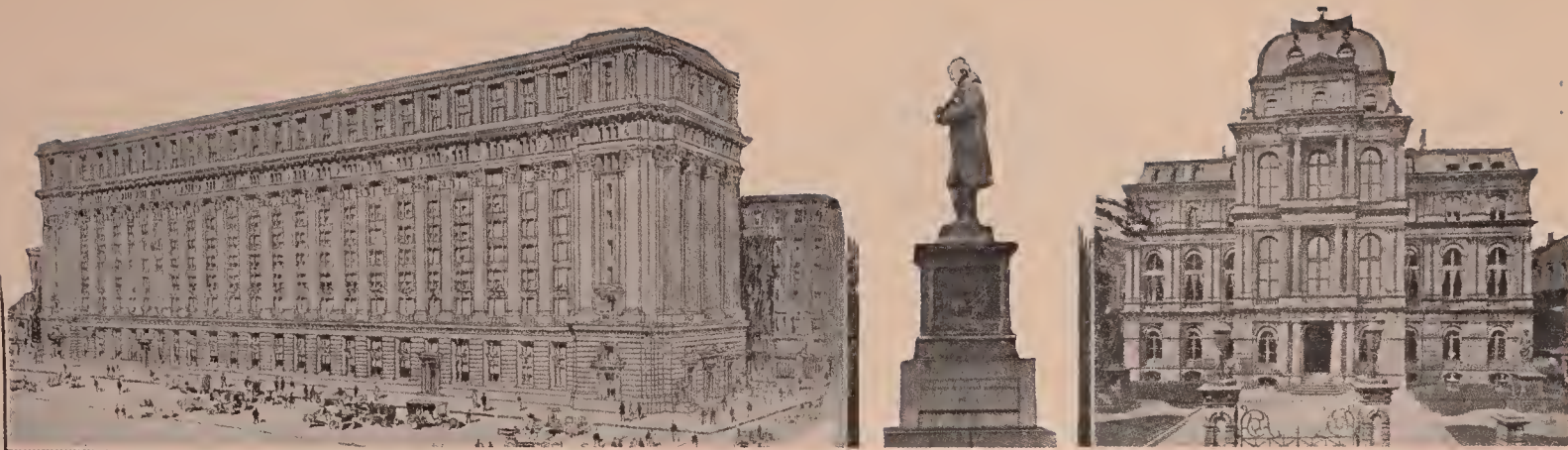
The last National Census gives the population of Boston as 748,060. The sav-
ings institutions in the city report 838,833 savings accounts, indicating that a number
of citizens have savings accounts in more than one institution. Two out of every three
persons in Massachusetts have savings bank accounts.

Cotton Spindles (1920)

United States Total.....	36,617,584	Connecticut.....	1,368,948
Massachusetts.....	11,810,563	Maine.....	1,126,452
North Carolina.....	5,228,266	Rhode Island.....	2,805,538
South Carolina.....	5,013,538	New England.....	17,111,501

Massachusetts has 32.0 percent of the National total, or about one-third of all
the spindles in the United States; while in New England is 46.7 percent, or practi-
cally one-half of all the cotton spindles in the country.

At Left
New City Hall
Annex
Center
Statue of
Benj. Franklin
At Right
City Hall



Banking Statistics for Metropolitan Boston

NATIONAL BANKS

Number of National Banks.....	38
National Banks' Capital.....	\$40,387,460.00
National Banks' Surplus and Undivided Profits.....	54,940,592.00
National Banks' Deposits.....	395,130,230.00
National Banks' Total Resources.....	721,715,994.00

TRUST COMPANIES

Number of Trust Companies.....	65
Trust Companies' Capital.....	\$37,128,200.00
Trust Companies' Surplus.....	\$33,373,300.00
Trust Companies' Deposits.....	\$384,851,846.00
Number of Trust Companies' Banking Dept. Accounts.....	302,118
Trust Companies' Savings Dept. Deposits.....	\$106,637,266.00
Number of Trust Companies' Savings Dept. Depositors.....	327,252
Trust Companies' Undivided Earnings.....	\$9,584,060.00

SAVINGS BANKS

Number of Savings Banks.....	64
Number of Savings Bank Depositors...	\$1,170,937.00
Total Savings Bank Deposits.....	520,874,295.80

COOPERATIVE BANKS

Number of Cooperative Banks.....	99
Members of Cooperative Banks.....	151,471
Value of Cooperative Bank Shares....	\$74,759,380.72

CREDIT UNIONS

Number of Credit Unions.....	38
Members of Credit Unions.....	15,538
Value of Shares in Credit Unions.....	\$665,073.46

STATE BANKS

Number of State Banks.....	2
State Banks' Capital.....	\$300,000.00
State Banks' Surplus.....	35,000.00
State Banks Deposits.....	413,194.95
State Banks' Savings Dept. Deposits...	148,611.05

FOREIGN BANKS

Number of Foreign Banks.....	1
Foreign Banks' Capital.....	\$9,700,000.00
Foreign Banks' Deposits (Local Branch)	132,444.29

RECAPITULATION

Combined Banking Institutions Deposits	\$780,527,715.24
Total Savings, Combined Metropolitan Boston Institutions.....	703,084,627.03
Combined Deposits and Savings.....	1,483,612,342.27
Per Capita Deposits.....	472.62
Per Capita Savings.....	425.73
Per Capita Combined Deposits and Savings.....	898.35
Number of Savings Depositors in Combined Trust Companies, Savings Banks, Cooperative Banks and Credit Unions.....	1,665,198

Massachusetts Second State in Per Capita

AGGREGATE RESOURCES OF ALL BANKS REPORTING TO U. S.
COMPTROLLER OF THE CURRENCY, 1920

STATE	Aggregate Resources	Population 1920	Per Capita Resources	STATE	Aggregate Resources	Population 1920	Per Capita Resources
New York.....	\$13,455,441,000	10,384,144	\$1,295.77	Pennsylvania....	\$4,719,209,000	8,720,159	\$541.19
Massachusetts...	3,310,257,000	3,852,356	859.28	Missouri.....	1,616,636,000	3,403,547	474.96
California.....	2,499,597,000	3,426,536	729.48	Ohio.....	2,422,242,000	5,759,368	420.57
Illinois.....	3,604,784,000	6,485,098	555.86	Michigan.....	1,497,788,000	3,667,222	408.42
				United States....	52,733,648,000	105,683,108	498.97

Massachusetts bank resources equal one-fifteenth of those of all banks in the United States. Most of this wealth of Massachusetts is in Boston and its suburbs, where the Globe's circulation is strongest.



Center
Public
Library
At Right
New Old South
Church

Thirty-Mile District About Boston

NATIONAL BANKS

Number of National Banks.....	82
National Banks' Capital.....	\$47,049,960.00
National Banks' Surplus and Undivided Profits.....	62,332,554.00
National Banks' Deposits.....	465,011,355.00
National Banks' Total Resources.....	815,735,351.00

TRUST COMPANIES

Number of Trust Companies.....	90
Trust Companies' Capital.....	\$40,902,900.00
Trust Companies' Surplus.....	\$35,051,800.00
Trust Companies' Undivided Earnings.....	\$10,591,823.00
Trust Companies' Deposits.....	\$424,590,727.00
Number of Trust Companies' Banking Dept. Accounts.....	359,702
Trust Companies' Savings Dept. Deposits.....	\$134,423,047.00
Number of Trust Companies' Savings Dept. Depositors.....	422,972

SAVINGS BANKS

Number of Savings Banks.....	118
Savings Bank Depositors.....	1,699,241
Savings Bank Deposits.....	\$762,400,608.60

COOPERATIVE BANKS

Number of Cooperative Banks.....	151
Cooperative Bank Members.....	225,346
Value of Cooperative Bank Shares....	\$106,297,686.77

CREDIT UNIONS

Number of Credit Unions.....	53
Credit Union Members.....	20,831
Dues, Capital or Deposits.....	\$881,390.99

STATE BANKS

Number of State Banks.....	2
State Banks' Capital.....	\$300,000.00
State Banks' Surplus.....	35,000.00
State Banks' Deposits.....	413,194.95
State Banks' Savings Dept. Deposits...	148,611.05

FOREIGN BANKS

Number of Banks.....	1
Foreign Banks' Capital.....	\$9,700,000.00
Foreign Banks' Deposits (Local Branch)	132,444.29

SAVINGS AND LOAN ASSOCIATIONS

Number of Savings and Loan Associations.....	3
Members in Associations.....	2,068
Members' Deposits or Holdings.....	\$2,249,425.49

RECAPITULATION

Deposits in National Banks, Trust Companies, State Banks and Foreign Banks.....	\$890,147,721.24
Total Savings in Savings Banks, Savings Dept. of Trust Companies, Cooperative Banks, Credit Unions and Savings and Loan Associations.....	\$1,006,400,769.90
Number of Savings Depositors in Combined Trust Companies, Savings Banks, Cooperative Banks, Credit Unions and Savings and Loan Associations.....	2,370,458
Per Capita Deposits.....	\$351.67
Per Capita Savings.....	\$397.60
Per Capita Savings Deposits in United States.....	\$61.85

The statistics on banking in this booklet have been compiled from the 1920 reports, as the latest figures available. While details are not yet available, it is definitely known that the increase in deposits in the Massachusetts Savings Banks for 1921, over 1920, is more than \$47,000,000.

New England is recognized as the thriftiest section of the entire United States. Massachusetts, with a population of 3,852,356, has 2,593,287 Savings Bank Depositors, or 67 percent of the population.

PERCENTAGES OF SAVINGS BANK DEPOSITORS

State	Percentage
Massachusetts.....	67
New Hampshire.....	58
Connecticut.....	54
New York.....	35
Vermont.....	33
Maine.....	31
Rhode Island.....	27
Delaware.....	20
Pennsylvania.....	6
Wisconsin.....	5
West Virginia.....	4
California.....	3.4
Ohio.....	1.9
Indiana.....	1.1



Manufacturing in Metropolitan Boston (1920 CENSUS)

CITIES AND TOWNS	No. of Establishments	Salaried Employees	Average No. of Wage Earners	Capital Invested	Paid in Salaries	Paid in Wages	Value of Manufactured Product	Value Added by Manufacture
Boston.....	3,077	19,518	88,759	\$351,261,000	\$39,291,000	\$96,401,000	\$621,922,000	\$272,316,000
Lynn.....	442	4,502	27,355	112,502,000	8,701,000	32,992,000	160,906,000	75,897,000
Cambridge....	339	4,557	22,550	98,742,000	8,144,000	22,843,000	127,865,000	58,738,000
Somerville....	140	762	6,111	44,089,000	1,486,000	7,022,000	99,558,000	12,461,000
Quincy.....	162	1,435	19,653	30,466,000	2,975,000	34,830,000	68,535,000	44,360,000
Watertown....	24	1,490	8,420	24,428,000	2,194,000	9,029,000	47,298,000	27,564,000
Everett.....	104	856	4,523	65,718,000	1,840,000	4,635,000	35,776,000	16,717,000
Chelsea.....	123	1,183	6,580	25,619,000	2,265,000	6,924,000	32,537,000	15,834,000
Malden.....	108	872	4,723	24,670,000	1,492,000	4,276,000	22,078,000	12,433,000
Woburn.....	53	217	2,011	10,170,000	606,000	2,376,000	13,980,000	6,430,000
Waltham.....	93	525	8,069	26,388,000	1,089,000	8,190,000	20,879,000	14,045,000
Newton.....	48	187	2,368	9,216,000	495,000	2,382,000	14,389,000	6,359,000
Weymouth....	34	294	2,146	13,625,000	663,000	2,235,000	16,837,000	5,708,000
Wakefield....	32	146	1,869	7,641,000	433,000	1,921,000	8,977,000	3,395,000
Braintree....	19	206	2,176	6,601,000	346,000	2,371,000	11,975,000	4,826,000
*Canton.....	13	...	1,158	4,180,749	....	1,040,935	6,431,097	2,233,571
Winchester....	17	112	1,112	4,327,000	377,000	1,294,000	9,698,000	3,477,000
Melrose.....	27	313	1,606	7,063,000	502,000	1,327,000	6,084,000	3,007,000
Medford.....	54	194	1,031	4,772,000	464,000	981,000	5,666,000	2,477,000
*Needham....	22	...	1,006	4,076,108	....	794,445	5,099,694	1,940,157
*Stoneham....	21	...	1,024	2,764,756	....	772,362	4,013,342	1,460,027
Dedham.....	20	44	463	1,278,000	123,000	419,000	1,738,000	924,000
*Wellesley....	6	...	231	729,169	....	190,480	1,108,656	359,778
Revere.....	31	125	126	815,000	45,000	155,000	767,000	318,000
Brookline....	32	85	484	1,515,000	138,000	484,000	2,243,000	1,201,000
Arlington....	27	46	228	1,502,000	65,000	238,000	1,006,000	583,000
Saugus.....	14	10	126	654,000	16,000	119,000	1,157,000	291,000
*Milton.....	4	...	63	127,158	....	49,000	345,390	174,627
*Hingham....	7	...	127	329,846	....	123,205	296,434	203,553
Belmont.....	6	11	93	200,000	15,000	102,000	374,000	166,000
Winthrop....	19	11	61	164,000	18,000	49,000	330,000	127,000
*Other Towns†	12	...	245	1,019,876	....	257,799	1,443,026	566,837
Metropolitan Boston Totals..	5,130	37,701	216,497	\$886,653,662	\$73,783,000	\$246,823,226	\$1,351,312,639	\$596,592,550

† "Other Towns" includes: Cohasset, Dover, Hull, Lexington, Nahant, Swampscott, Weston and Westwood.
 *1920 Census statistics on these towns not yet available. Data is taken from Massachusetts State Census of 1918. Salaried employees and amount paid in salaries were not given in the 1918 census.

The striking thing about the manufacturing life of Greater Boston is its diversity. While Boston is known the country over as the leading city in several industries, Boston is not exclusively a "shoe city" or a "cotton manufacturing section," for example. Its manufacturing interests are so varied because of its splendid location, combining water and rail terminals. When an industry is looking for a manufacturing site which is easy of access for shipping in raw materials and which also has the market close at hand, it thinks first of Boston!

Commonwealth
Pier

Manufacturing Elsewhere in Massachusetts

(1920 CENSUS)

CITIES AND TOWNS	No. of Establishments	Salaried Employees	Average No. of Wage Earners	Capital Invested	Paid in Salaries	Paid in Wages	Value of Manufactured Product	Value Added by Manufacture
Beverly.....	70	1,066	6,495	\$18,064,000	\$1,517,000	\$8,419,000	\$21,829,000	\$13,091,000
Brockton.....	217	2,330	18,059	54,716,000	5,606,000	20,896,000	117,855,000	43,142,000
Fall River.....	293	1,472	37,015	135,717,000	3,464,000	30,514,000	163,246,000	67,066,000
Fitchburg.....	121	959	9,907	51,829,000	2,118,000	10,520,000	58,165,000	22,110,000
Framingham...	59	786	4,362	13,908,000	1,101,000	4,138,000	18,842,000	8,492,000
Gloucester....	90	297	2,684	11,636,000	665,000	2,614,000	18,804,000	6,095,000
Haverhill.....	405	1,643	15,783	39,602,000	3,770,000	18,352,000	96,277,000	39,059,000
Lowell.....	291	1,792	30,111	114,941,000	4,099,000	29,865,000	137,802,000	60,809,000
Lawrence.....	194	1,478	30,319	171,478,000	4,330,000	32,362,000	183,449,000	72,490,000
Marlboro.....	48	278	3,798	7,972,000	431,000	4,034,000	19,045,000	5,890,000
Milford.....	48	149	1,809	3,898,000	328,000	1,819,000	8,409,000	3,563,000
Natick.....	49	167	1,463	6,712,000	267,000	1,382,000	7,393,000	2,441,000
New Bedford...	267	1,365	41,630	174,598,000	3,357,000	40,012,000	210,773,000	88,202,000
Newburyport...	64	400	3,960	13,554,000	947,000	3,912,000	20,595,000	7,915,000
Norwood.....	26	432	2,835	13,620,000	941,000	3,277,000	20,359,000	9,599,000
Peabody.....	91	596	8,013	32,787,000	1,524,000	10,234,000	52,907,000	21,591,000
Salem.....	153	556	5,672	21,198,000	1,170,000	5,904,000	30,092,000	13,165,000
Taunton.....	167	851	8,981	31,650,000	2,146,000	9,013,000	48,331,000	20,544,000
Holyoke.....	176	2,323	17,773	92,506,000	4,807,000	17,318,000	93,427,000	42,267,000
Gardner.....	73	441	4,036	20,063,000	934,000	3,936,000	13,599,000	8,413,000
Leominster....	92	486	5,793	13,515,000	1,207,000	5,519,000	24,929,000	11,085,000
North Adams...	65	554	6,023	25,332,000	1,311,000	5,631,000	36,204,000	13,918,000
Pittsfield.....	90	2,087	8,570	35,848,000	3,774,000	10,200,000	41,613,000	21,895,000
Plymouth.....	31	243	2,971	28,526,000	600,000	3,005,000	31,320,000	9,823,000
Springfield....	401	3,698	18,429	81,449,000	7,602,000	19,944,000	98,333,000	50,530,000
Southbridge....	41	672	5,329	15,790,000	1,311,000	4,605,000	18,253,000	10,771,000
Webster.....	24	285	3,849	13,549,000	664,000	3,921,000	28,401,000	9,610,000
Westfield.....	85	570	3,243	12,449,000	1,010,000	3,115,000	14,279,000	7,338,000
Worcester.....	618	6,706	38,673	182,520,000	12,875,000	44,440,000	208,706,000	102,525,000
Chicopee.....	60	2,560	10,068	69,411,000	4,659,000	12,592,000	89,772,000	43,314,000
Clinton.....	33	211	4,155	15,917,000	641,000	4,088,000	15,180,000	6,910,000
Totals.....	4,442	37,453	361,808	1,524,755,000	79,176,000	375,581,000	1,948,189,000	843,663,000

Why is it that the great news associations regularly send broadcast through the country digests of "the industrial situation" in New England? Because the great mill cities of this section are the surest pulse of the nation's business. They make what Americans wear. Lowell, Lawrence, Fall River, New Bedford, not to mention the other nearby great manufacturing cities, supply all corners of the world with their goods. Likewise the great shoe cities, Lynn, Haverhill and Brockton, are known almost as widely as Boston itself. The soundness of these great industries is reflected in the character of the New England mill city populations. They are remarkably stable, of high degree of intelligence, compared with similar populations elsewhere, and prosperous.

Some of the
Hundreds of Animals
in Franklin Park

At Left
The King of Beasts

Center
Albino Deer

At Right
Spider Monkey



Urban and Rural Population (1920)

STATE	Total	Urban	Rural	Percent Urban
Connecticut.....	1,380,631	936,339	444,292	67.8
Maine.....	768,014	299,569	468,445	39.0
Massachusetts.....	3,852,356	3,650,248	202,108	94.8
New Hampshire.....	443,083	279,761	163,322	63.1
Rhode Island.....	604,397	589,180	15,217	97.5
Vermont.....	352,428	109,976	242,452	31.2
N. E. Totals.....	7,400,909	5,865,073	1,535,836	79.2

OTHER STATES

California.....	3,426,861	2,331,729	1,095,132	68.0
Illinois.....	6,485,280	4,405,678	2,079,602	67.9
Michigan.....	3,668,412	2,241,560	1,426,852	61.1
Missouri.....	3,404,055	1,586,903	1,817,152	46.6
New York.....	10,384,829	8,589,844	1,794,985	82.7
New Jersey.....	3,155,900	2,482,289	673,611	78.7
Ohio.....	5,759,394	3,677,136	2,082,258	63.8
Pennsylvania.....	8,720,017	5,607,815	3,112,202	64.3
United States.....	105,708,771	54,314,476	51,394,295	51.4

Imports and Exports (Fiscal Year 1920)

Port and Rank	Imports	Port and Rank	Exports
New York.....	\$2,904,439,379	New York.....	\$3,382,234,893
Boston.....	456,246,322	Galveston.....	598,239,227
New Orleans.....	252,587,790	New Orleans.....	589,396,126
San Francisco.....	252,419,576	Philadelphia.....	499,599,705
Philadelphia.....	219,167,601	Baltimore.....	314,276,356
Baltimore.....	55,824,514	Boston.....	281,604,919
Galveston.....	23,065,517	San Francisco.....	233,654,473
Norfolk.....	10,287,916	Norfolk.....	226,008,288

Boston's imports of \$456,246,322 were greater than those of all England, \$455,384,596; greater than the combined imports of France, Germany, Italy, Spain, Norway, Ireland and Scotland, which totaled \$443,987,314; were greater than the combined imports of Mexico and Argentina, \$426,061,720, and nearly equaled those of all Canada, which totaled \$537,444,258.

Boston's exports of \$281,604,919 were practically as large as the combined exports of Mexico and Argentina, amounting to \$282,615,879; were greater than the combined exports of Germany and Ireland, \$238,059,986; greater than those combined of Scotland and China, \$246,484,283, and greater than those combined of Spain and Norway, amounting to \$239,242,374.

Telephones in Cities

City	Number of Telephones	Telephones per 100 of Population	City	Number of Telephones	Telephones per 100 of Population
San Francisco.....	153,477	29.4	Pittsburg.....	119,245	13.6
Boston (Municipal).....	165,710	22.2	Cleveland.....	121,175	13.0
Los Angeles.....	145,002	21.3	Buffalo.....	69,414	12.8
Chicago.....	575,840	20.5	Baltimore.....	86,902	11.6
Boston (Metropolitan).....	306,399	18.5	Philadelphia.....	214,092	11.6
Cincinnati.....	96,837	17.1	St. Louis.....	102,368	11.0
New York.....	892,198	15.6	Boston (30-Mile Dist).....	421,335	16.6
Detroit.....	148,547	13.6	Boston (50-Mile Dist).....	604,453	15.4
			New England.....	935,445	15.4

The number of telephones in use per 100 of the population gives a very good idea of the class of people inhabiting a city. In this respect Boston makes a remarkable showing, and this is true also of the entire territory for 50 miles about the city, and in fact of New England as a whole.

Other Scenes in
Franklin Park
At Left
Polar Bear
Center
Two Bean Geese
and a Barred Goose
An Exemplification of
"The Eternal
Triangle"
At Right
An Entrance



Manufacturers in New England

(1920 CENSUS)

Comparative Summary	Connecticut	Maine	Massachusetts	New Hampshire	Rhode Island	Vermont
No. of Establishments.	4,878	2,996	11,892	1,497	2,466	1,792
Persons Engaged.....	339,144	100,101	812,338	89,999	155,547	38,908
Proprietors and Firm Members.....	3,922	2,747	9,457	1,426	2,118	1,806
Salaried Employees.. Wage Earners	42,020	7,982	89,222	5,810	13,764	3,568
(Average No.) ...	293,202	89,372	713,659	82,763	139,665	33,534
Primary Horsepower..	634,732	566,705	1,729,529	311,722	318,673	185,107
Capital.....	\$1,343,900,000	\$420,651,000	\$2,964,439,000	\$328,438,000	\$589,937,000	\$134,020,000
Services.....	410,188,000	112,018,000	1,010,176,000	92,882,000	168,675,000	41,530,000
Salaries.....	87,139,000	17,560,000	184,149,000	13,097,000	31,004,000	7,404,000
Wages.....	323,049,000	94,458,000	826,027,000	79,785,000	137,671,000	34,126,000
Cost of Materials.....	686,842,000	258,823,000	2,258,232,000	238,641,000	416,318,000	95,175,000
Value of Products.....	1,394,993,000	461,415,000	4,011,058,000	405,739,000	747,323,000	168,159,000
Value Added by Manu- facture (Value of Products Less Cost of Materials).....	708,151,000	202,592,000	1,752,826,000	167,098,000	331,005,000	72,984,000

New England School Attendance

(1920 CENSUS)

	Connecticut	Maine	Mass.	N. H.	Rhode Island	Vermont
No. of Children 7 to 13.....	180,085	99,350	483,762	Not yet available	78,318	46,175
No. of Children 7 to 13 in School.....	170,486	93,350	464,752		74,872	43,336
Percent 7 to 13 in School.....	94.7	94.2	96.1		95.6	93.9
Percent 14 to 15 in School.....	74.9	83.7	73.9		59.0	86.2
Percent 16 to 17 in School.....	33.0	46.5	40.6		26.3	46.0

New England Population by Races

(1920 CENSUS)

RACE	Conn	Maine	Mass.	New Hampshire	Rhode Island	Vermont
White.....	1,358,732	765,695	3,803,524	442,331	593,980	351,817
Negro.....	21,046	1,310	45,466	621	10,036	572
Indian.....	159	839	555	28	110	24
Chinese.....	566	161	2,544	95	225	11
Japanese.....	102	7	191	8	35	4
All Others.....	26	..	76	..	11	..

At Left
Temple Adath Israel
Center
Birdseye View of the
Public Garden
At Right
King's Chapel



Illiteracy in Massachusetts Cities
(1920 CENSUS)

CITY	Population 1920	Percent of Illiterates, 16 to 20 Years	Number of Illiterates, 10 Years	Percent Illiterates, 10 Years	Percent of Native White Illiterates	Number of Foreign Born White Illiterates	Percent Fore'gn- Born Illiterates	Percent Negro Illiterates
Boston.....	748,060	0.4	24,524	4.0	0.1	23,407	9.9	2.2
Brockton.....	66,254	0.3	1,469	2.7	0.2	1,380	8.2	2.2
Cambridge.....	109,694	0.4	2,736	3.1	0.1	2,547	8.1	2.5
Chelsea.....	43,184	0.5	3,088	9.3	0.3	3,023	17.8	5.2
Chicopee.....	36,214	0.8	1,780	6.7	0.5	1,709	14.2	0.8
Everett.....	40,120	0.2	604	1.9	0.1	572	5.2	1.4
Fall River.....	120,485	3.2	11,178	11.9	1.0	10,632	25.5	11.0
Fitchburg.....	41,029	0.8	1,529	4.7	0.4	1,444	11.2	0.8
Haverhill.....	53,884	0.4	1,382	3.1	0.3	1,269	9.6	3.5
Holyoke.....	60,203	0.5	2,487	5.2	0.4	2,372	11.9	3.4
Lawrence.....	94,270	1.8	7,105	9.6	0.3	6,952	18.1	15.7
Lowell.....	112,759	2.0	6,231	6.9	0.5	5,960	15.9	4.2
Lynn.....	99,148	0.3	1,989	2.4	0.2	1,850	6.7	5.5
Malden.....	49,103	0.1	753	1.9	0.1	728	5.2	2.4
Medford.....	39,038	0.3	320	1.0	0.1	286	3.4	2.0
New Bedford....	121,217	4.8	11,631	12.1	0.7	10,330	21.7	25.2
Newton.....	46,054	0.2	730	1.9	0.1	702	7.0	1.9
Pittsfield.....	41,763	0.3	1,222	3.7	0.2	1,153	14.2	0.6
Quincy.....	47,876	0.6	1,146	3.0	0.1	1,121	8.3	..
Revere.....	28,823	0.3	1,263	5.7	0.1	1,246	14.2	..
Salem.....	42,529	0.5	1,788	5.3	0.3	1,708	15.4	2.9
Somerville.....	93,091	0.3	1,311	1.7	0.2	1,218	5.1	3.0
Springfield.....	129,614	0.4	3,939	3.7	0.4	3,536	11.5	5.2
Taunton.....	37,137	1.9	2,746	9.2	0.6	2,492	25.3	4.4
Waltham.....	30,915	5.0	1,150	4.5	2.9	624	7.8	..
Worcester.....	179,754	0.6	6,779	4.7	0.3	6,507	12.3	2.6
Other New England Cities:								
Nashua, N H....	28,379	1.1	1,957	8.5	0.7	1,843	21.4	..
Manchester, N H.	78,384	1.4	4,071	6.5	0.5	3,869	14.3	..
Barre, Vt.....	10,008	..	360	4.5	0.7	326	10.0	..
Burlington, Vt...	22,779	..	975	5.3	3.3	466	15.4	..
Rutland, Vt.....	14,954	..	266	2.2	0.6	201	13.2	..
Cranston, R I...	29,407	..	1,528	6.5	1.1	1,333	17.9	10.8
Pawtucket, R I...	64,248	..	2,324	4.5	0.5	2,141	10.3	5.5
Providence, R I...	237,595	..	11,417	5.9	0.4	10,434	15.3	11.4
Newport, R I....	30,255	..	543	2.1	0.2	411	7.2	6.8
Woonsocket, R I..	43,496	..	3,086	9.0	1.6	2,758	17.7	..
Lewiston, Me....	31,791	1.7	1,326	5.1	1.7	1,059	10.6	..
Portland, Me....	69,272	0.3	1,568	2.7	0.3	1,423	11.0	..
New England States:								
Maine.....	768,014	..	20,240	3.3	1.6	11,604	11.1	5.9
Massachusetts...	3,852,356	..	146,607	4.7	0.1	135,720	12.6	5.6
Rhode Island....	604,397	..	31,312	6.5	0.7	28,169	16.5	10.2
Vermont.....	352,428	..	8,488	3.0	1.5	4,837	11.3	6.2
New Hampshire..	443,083	..	15,788	4.4	0.7	13,746	15.4	6.7
Connecticut.....	1,380,631	..	67,265	6.2	0.4	63,131	17.0	6.2
United States....	105,710,620	..	60,861,863	57.6	2.0	13,497,886	13.1	22.9



East Boston
in the Distance
Custom House
Tower in the
Foreground

Foreign Born

COUNTRY OF BIRTH OF WHITE POPULATION IN SOME MASSACHUSETTS CITIES (1920 CENSUS)

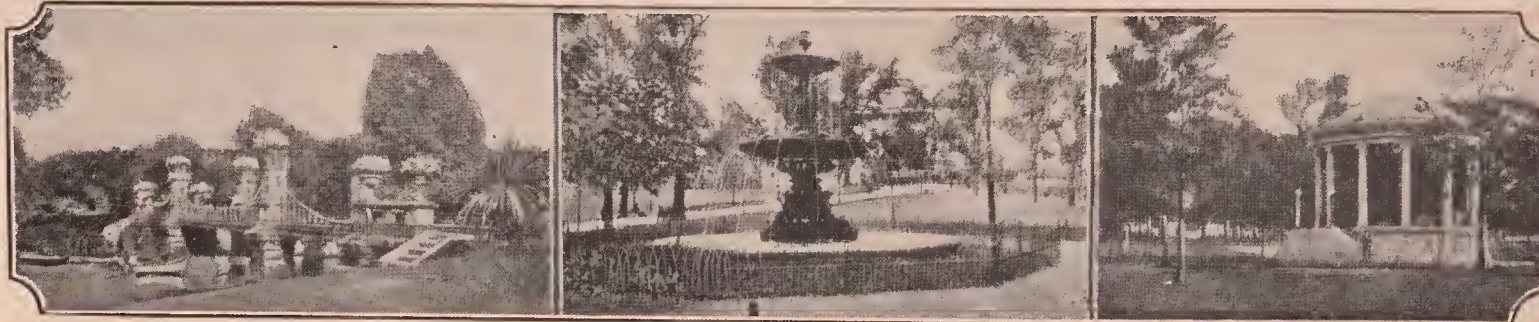
COUNTRY	Boston	Cambridge	Worcester	Fall River	New Bedford	Lowell
England.....	12,408	1,601	3,343	7,968	9,745	3,614
Scotland.....	5,079	822	936	600	541	916
Wales.....	279	62	36	60	44	28
Ireland.....	56,806	8,448	9,008	3,201	2,027	7,453
Norway.....	1,875	185	334	30	71	68
Sweden.....	6,780	1,106	7,751	63	263	523
Denmark.....	935	92	227	33	55	38
Belgium.....	580	28	27	27	128	197
France, Including						
Alsace-Lorraine.....	1,269	129	119	124	438	90
Luxemburg.....	11	..	1	..	..	1
Netherlands.....	691	20	69	6	15	17
Switzerland.....	358	22	17	6	49	5
Germany.....	5,915	418	467	135	463	133
Poland.....	7,650	1,486	3,632	2,525	2,902	2,298
Austria.....	1,530	111	189	260	186	65
Hungary.....	360	38	25	7	49	19
Czecho-Slovakia.....	256	27	15	13	181	3
Jugo-Slavia.....	135	7	23	19	21	155
Russia.....	37,883	1,759	4,778	1,661	1,022	916
Finland.....	562	50	2,175	27	13	30
Lithuania.....	4,127	1,346	4,220	1	48	787
Portugal.....	1,207	1,946	67	5,663	7,457	1,666
Spain.....	326	39	7	9	37	9
Italy.....	38,179	2,730	4,296	945	631	431
Greece.....	3,054	352	720	149	588	3,733
Bulgaria.....	19	2	3	..	13	7
Roumania.....	673	81	53	28	17	17
Turkey, in Europe.....	102	13	62	2	4	8
Other Europe.....	312	20	463	..	281	15
Asia.....	3,712	508	2,082	606	365	524
Africa.....	76	8	5	12	11	10
Australia.....	74	20	4	8	5	9
Canada (French).....	1,743	949	4,292	10,734	9,833	10,180
Canada (Other).....	40,265	6,744	3,833	858	1,157	3,602
Newfoundland.....	2,797	472	53	17	27	30
Cuba and West Indies....	278	63	28	11	26	10
Mexico.....	50	3	1	6	1	4
Central America...	23	2	1	..	2	..
South America.....	179	40	30	109	193	18
Atlantic Islands.....	294	346	10	6,401	9,772	402
Pacific Islands.....	23	6	4	..	1	1
At Sea.....	37	3	12	7	6	6
Country Not Specified....	7	..	..	..	1	2
Totals.....	238,919	32,104	53,418	42,331	48,689	38,040



WHERE NEW ENGLAND'S FOREIGNERS WERE BORN
(1920 CENSUS)

COUNTRY	Conn	Maine	Mass.	New Hampshire	Rhode Island	Vermont
England	22,708	5,154	86,840	4,363	25,755	2,194
Scotland	7,487	2,176	28,473	1,818	5,694	1,851
Wales	650	136	1,376	70	245	547
Ireland	45,464	5,750	182,818	7,880	22,209	2,880
Norway	1,414	582	5,490	427	545	107
Sweden	17,697	2,023	38,016	1,886	6,537	1,121
Denmark	3,040	1,068	3,617	203	367	154
Belgium	402	51	2,493	478	968	15
France, Including						
Alsace-Lorraine	3,326	345	7,114	288	1,971	197
Luxemburg	54	6	33	5	14	2
Netherlands	444	50	2,063	177	138	32
Switzerland	1,863	62	1,368	72	210	187
Germany	22,614	921	22,106	1,716	3,127	629
Poland	46,623	1,717	69,135	3,997	8,155	1,725
Austria	12,699	315	8,085	389	1,289	283
Hungary	13,222	73	1,391	66	176	263
Czecho-Slovakia	6,534	405	2,207	58	265	103
Jugo-Slavia	990	143	950	149	146	56
Ruthenia	24	6	33	16	2	6
Russia	38,719	3,763	91,711	3,466	8,051	1,327
Finland	1,226	1,392	14,555	1,556	326	476
Lithuania	11,662	1,032	20,784	1,016	795	67
Portugal	1,200	143	28,723	114	8,617	29
Spain	1,233	32	823	18	87	661
Italy	80,322	2,799	116,940	2,074	32,228	4,057
Greece	3,851	1,228	20,410	5,273	1,216	167
Bulgaria	33	5	120	8	45	3
Roumania	1,202	66	1,445	25	371	19
Turkey, in Europe	69	66	450	6	41	..
Other Europe	285	413	2,053	120	153	10
Asia	3,123	862	18,034	875	3,481	301
Africa	79	15	280	10	42	8
Australia	102	23	336	22	43	5
Canada (French)	14,769	35,599	108,631	38,277	28,867	14,193
Canada (Other)	9,862	38,492	153,355	13,912	7,517	10,678
Newfoundland	336	215	7,151	182	233	67
Cuba and West Indies	312	80	866	33	139	11
Mexico	42	9	131	9	7	5
Central America	12	1	48	3	4	..
South America	286	16	1,007	28	232	43
Atlantic Islands	219	10	25,234	40	3,004	3
Pacific Islands	36	4	102	4	22	5
At Sea	73	40	212	11	25	9
Country not Specified	205	12	63	14	7	3
Totals	376,513	107,300	1,077,072	91,154	173,366	44,499

Total Foreign-Born Whites in New England.....	1,869,904
---	-----------



At Left
Bridge in the
Public Garden
Center
Fountain
on the Common
At Right
Parkman Band Stand

Manufactures, 1920 Census

STATE	No. of Establishments	No. of Wage Earners	Capital Invested	Cost of Materials	Value of Products
Connecticut.	4,877	293,200	\$1,343,544,000	\$686,852,000	\$1,394,898,000
Maine.	2,995	88,700	419,158,000	254,569,000	456,822,000
Massachusetts.	11,904	713,600	2,964,177,000	2,257,952,000	4,007,452,000
New Hampshire.	1,499	83,100	329,167,000	239,528,000	407,205,000
Rhode Island.	2,466	139,700	594,337,000	415,989,000	747,323,000
Vermont.	1,790	33,500	134,314,000	95,173,000	168,108,000
New York.	49,374	1,229,900	6,033,852,000	4,947,991,000	8,875,007,000
New Jersey.	11,062	509,200	2,835,441,000	2,271,521,000	3,686,775,000
Illinois.	18,596	653,900	3,513,700,000	3,490,021,000	5,874,007,000
Ohio.	16,125	730,700	3,810,832,000	2,910,838,000	5,100,299,000
Pennsylvania.	27,977	1,137,100	6,227,268,000	4,212,347,000	7,312,333,000
Wisconsin.	10,394	265,200	1,372,723,000	1,130,935,000	1,883,608,000
California.	11,943	243,800	1,333,382,000	1,218,889,000	1,981,410,000
Indiana.	7,918	277,600	1,335,851,000	1,174,971,000	1,901,846,000
Missouri.	8,593	195,900	939,691,000	1,059,597,000	1,599,264,000
Minnesota.	6,225	115,600	690,387,000	883,090,000	1,218,130,000
United States.	289,768	9,103,200	\$44,678,911,000	\$37,372,534,000	\$62,910,202,000

Massachusetts ranks fifth in the value of her products, with 6.4 percent of the value of the manufactured products of the country; New York leading with 14.1 percent of the National total.

Massachusetts ranks sixth in the cost of materials to be manufactured, paying 6.0 percent of the total sum paid for materials in the United States. New York leads in this respect, paying 13.2 percent of the National total.

Massachusetts ranks fifth in the amount of capital invested in manufacturing industries, with 6.7 percent of the money invested in this way. Pennsylvania leads all States with 13.9 percent of the capital invested in manufacturing throughout the Nation.

Massachusetts is fourth in the number of wage-earners employed in manufacturing industries, having 7.8 percent of the National total; while New York leads with 13.5 percent of the total number of wage-earners in such industries.

Massachusetts ranks sixth in the number of establishments engaged in the manufacturing industries, or 4.1 percent of the total number in the country, while New York, which leads all States, has 17.0 percent of the whole number and Pennsylvania has 9.6 percent of the total number in the country.

Occupations in New England States

OCCUPATIONS	Conn	Mass.	Maine	N. H.	Rhode Island	Vermont
In Agriculture, Forestry and Animal Husbandry.	37,698	57,739	77,248	30,432		44,266
Percent.	6.4	3.3	24.9	15.8		32.0
In Manufacturing and Mechanical Industries.	318,025	887,692	120,398	99,271		44,679
Percent.	53.9	51.4	38.9	51.5		32.3
In Extraction of Minerals.	457	1,226	771	422		1,905
Percent.	0.1	0.1	0.2	0.2		1.4
In Transportation.	33,139	121,956	22,548	12,387		9,281
Percent.	5.6	7.1	7.3	6.4	Not	6.7
In Trade.	56,018	193,846	27,412	14,640		10,968
Percent.	9.5	11.2	8.9	7.6	Available	7.9
In Public Service.	9,859	37,686	5,467	2,940		1,853
Percent.	1.7	2.2	1.8	1.5		1.3
In Professional Service.	31,048	99,121	16,632	9,384		7,627
Percent.	5.3	5.7	5.4	4.9		5.5
In Domestic-Personal Service.	42,395	149,011	24,033	14,064		11,626
Percent.	7.2	8.6	7.8	7.3		8.4
In Clerical Occupations.	61,177	180,020	15,205	9,281		6,301
Percent.	10.4	10.4	4.9	4.8		4.5

The
Frog Pond
on Boston
Common



Citizenship of Foreign-Born White Males

21 YEARS AND OVER, IN NEW ENGLAND
(1920 CENSUS)

STATE	Total	Naturalized	First Papers	Alien	Citizenship Not Reported	Percent Naturalized
Connecticut.....	184,568	70,826	28,046	78,711	6,985	38.4
Maine.....	49,355	18,028	6,553	21,676	3,098	36.5
Massachusetts.....	491,109	213,478	73,725	193,845	10,061	43.5
New Hampshire.....	42,431	17,395	4,839	17,723	2,474	41.0
Rhode Island.....	78,118	38,212	13,521	23,562	2,823	48.9
Vermont.....	20,462	9,540	2,106	7,886	930	46.6
New England Totals....	866,043	367,479	128,790	343,403	26,371	42.4

Citizenship of Foreign-Born White Females

21 YEARS AND OVER, IN NEW ENGLAND
(1920 CENSUS)

STATE	Total	Naturalized	First Papers	Alien	Citizenship Not Reported	Percent Naturalized
Connecticut.....	160,334	68,185	1,227	81,216	9,706	42.5
Maine.....	44,974	22,451	189	18,751	3,583	49.9
Massachusetts.....	497,804	227,938	5,555	248,506	15,805	45.8
New Hampshire.....	39,608	19,217	201	16,874	3,316	48.5
Rhode Island.....	78,748	39,963	1,232	33,445	4,108	50.7
Vermont.....	17,770	10,285	117	6,377	991	57.9
New England Totals....	839,238	388,039	8,521	405,169	37,509	46.2

New England Males and Females

(1920 CENSUS)

STATE	Population	Males	Females	Ratio of Male to 100 Female
Connecticut.....	1,380,631	695,335	685,296	101.5
Maine.....	768,014	388,752	379,262	102.5
Massachusetts.....	3,852,356	1,889,998	1,962,358	96.3*
New Hampshire.....	443,083	222,111	220,972	100.5
Rhode Island.....	604,397	297,524	306,873	97.0*
Vermont.....	352,428	178,851	173,577	103.0

*Massachusetts and Rhode Island are two out of the seven States in the Country to show more women than men.

New England Occupations

(1920 CENSUS)

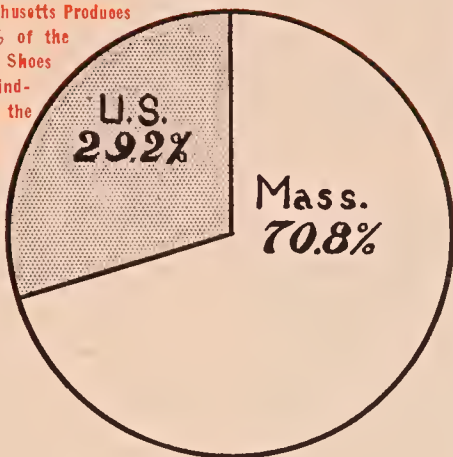
STATE	Engaged in Gainful Occupations	Percent of Population	Number of Males	Percent Male	Number of Female	Percent Female
Connecticut.....	589,816	42.7	443,498	75.2	146,318	24.8
Maine.....	309,714	40.3	244,855	79.1	64,859	20.9
Massachusetts.....	1,728,297	44.9	1,224,923	70.9	503,374	29.1
New Hampshire.....	192,821	43.5	143,519	74.4	49,302	25.6
Rhode Island.....						
Vermont.....	138,506	39.3	111,592	80.6	26,914	19.4

East
Cambridge
Bridge

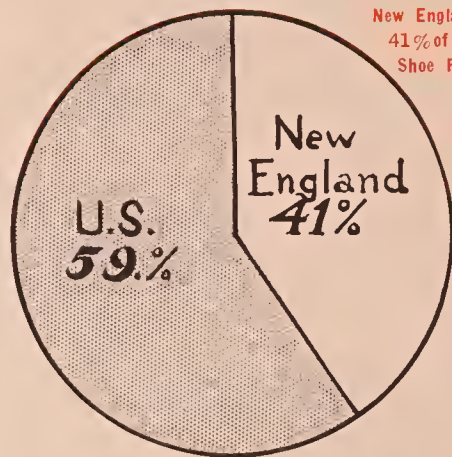


Massachusetts' Commanding Place as shown by Percentage Diagrams

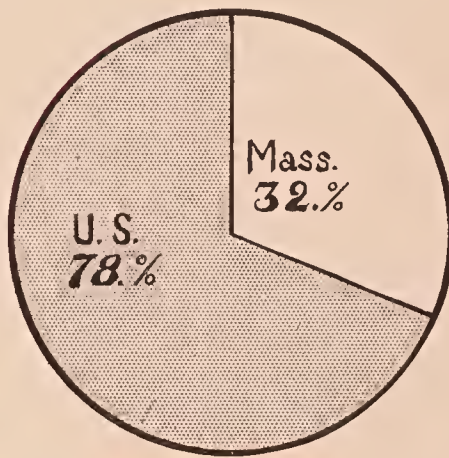
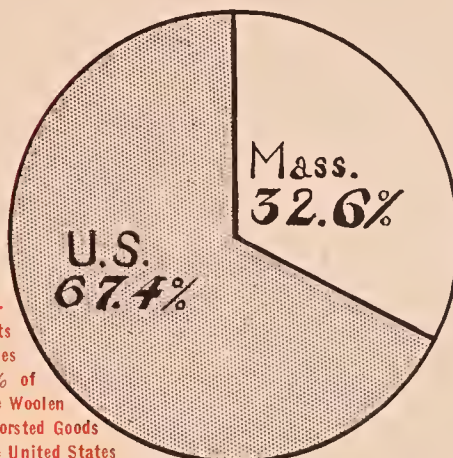
Massachusetts Produces
70.8% of the
Boots, Shoes
and Find-
ings of the
United
States



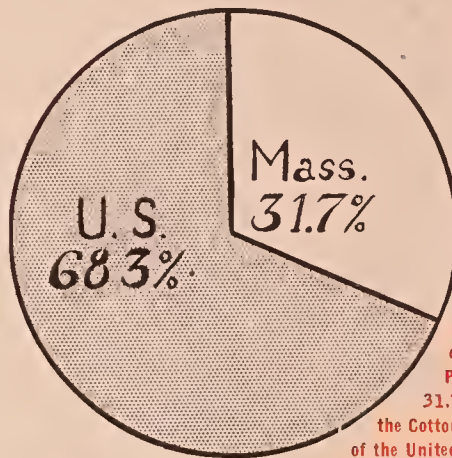
New England has
41% of all the
Shoe Factories
in the
United
States



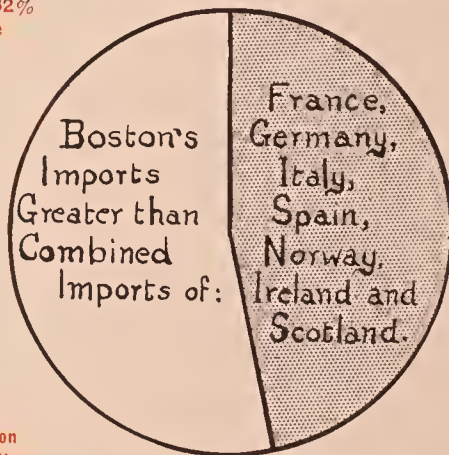
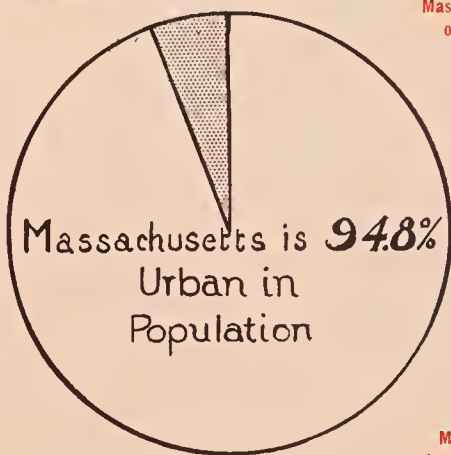
Massa-
chusetts
Produces
32.6% of
all the Woolen
and Worsted Goods
of the United States



Massachusetts Operates 32%
of All Spindles in the
United States

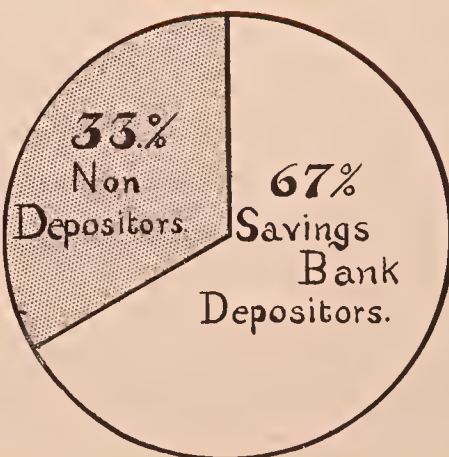
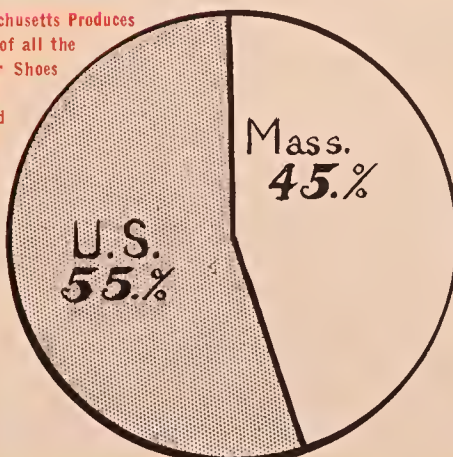


Massa-
chusetts
Produces
31.7% of
the Cotton Goods
of the United States

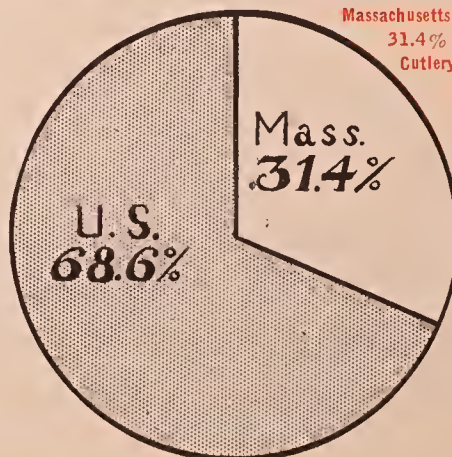


67% of the
Massachusetts Population
Are Savings Bank Depositors

Massachusetts Produces
45% of all the
Rubber Shoes
in the
United
States



Massachusetts Makes
31.4% of the
Cutlery of the
United
States



The Globe Magazine
Read It Tomorrow
Order tomorrow's Globe in ad-
vance from your newsdealer or
newsboy.

The Boston Daily Globe

Order It in Advance
Tomorrow's Sunday Globe
Tell your neighbors to be sure
to read the Sunday Globe Maga-
zine tomorrow.

EST. 1872
Entered as second class matter at Boston
Mass. under the act of March 3, 1879.

BOSTON, SATURDAY MORNING, DECEMBER 24, 1921—FOURTEEN PAGES

COPYRIGHT, 1921, BY
THE GLOBE NEWSPAPER CO.

TWO CENTS

HARDING ANSWERS CRITICS OF TREATY

Difference Over Interpretation
Unimportant He Says

HEALTH HINTS VIA AIR LINE

Wireless Telephone Used
for New Purpose

"Keep Well," First Message
to American People

Instructions to Be Sent Out

ASKS HANOVER PAYMENT ORDER

\$1,135,199 for Depositors,
Allen Announces

Same Step for Cosmopolitan
5 Percent Dividend

Distribution of \$2,931,843

UNCLE SAM PLAYS SANTA TO 1150 ALIENS, 29 PRISONERS

Debs and 23 Others, Their Sentences Commuted,

The Boston Globe

A NEW ENGLAND INSTITUTION

*Everyone who knows New England knows the Boston Globe
and why it is one of the "Institutions"*



BECAUSE its founder was one of those sound, progressive spirits who started with the real expansion of New England business 50 years ago and made the Globe a mirror of New England progress.

Because the Globe won its way into the homes of New England by becoming a friend to every member of the family. Never exclusively a business man's paper or a woman's paper or a paper for any one class in the community, it became known long ago as the only all-around paper for the family.

Because the Globe has never departed from its belief that the only object of a true newspaper is to present the news uncolored by political partisanship.

Because the Globe prizes accuracy above all things and has achieved this so completely that newspapers the country over ask on election days, for instance, "What does the Globe say?"

Because the Globe's editorial page has achieved a distinction as rare as that of other departments of the paper. Its Uncle Dudley editorial is as finely written as any piece of literature appearing to-day. It is an absolutely fair, unprejudiced and entertaining visitor in the homes of New England every week day and Sunday, explaining to readers what is going on in the world, without trying to tell them what they are supposed to think about these events.

Because the Globe's sporting pages cover the big and little events of the sport world more faithfully than any other newspaper in this section of the country.

Because the readers of the Boston Globe have confidence in the advertising which appears in the Boston Globe. They know that

Women, Make Your Purchases
From Globe Advertisers
Read the store ads in today's and
in the Daily Globe this week. Read
the Wants today

The Boston Sunday Globe

Globe Want and Classified
Advs Bring Best Results
Real Estate For Sale? Business
For Sale? Autos For Sale? Ad-
vertise in the Globe.

VOL. C
NO. 136

Entered as second class matter at Boston,
Mass. under the act of March 3, 1879

THE BOSTON SUNDAY GLOBE—NOVEMBER 13, 1921—86 PAGES

READ THE SUNDAY GLOBE MAG-
AZINE AND EDITORIAL SECTIONS

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THE GLOBE NEWSPAPER CO.

(5) PRICE 10 CENTS

Page
Twenty-
Three

MIGHTY YALE TEAM TRIUMPHANT, 13-7

Long Drive at Start Culminates in Dash For
Touchdown by O'Hearn—Aldrich

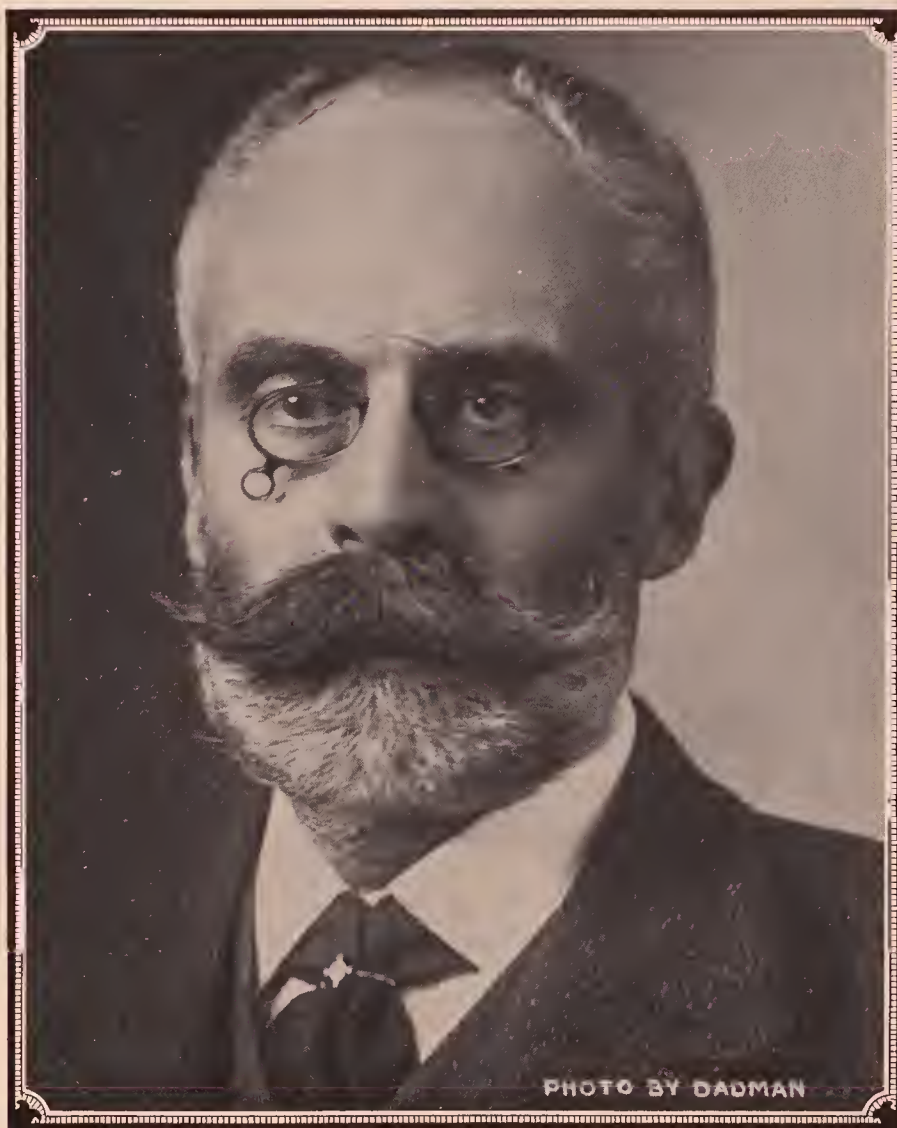
HARVARD'S GAME, 9-7

Barely Defeats
Brown

U. S. CALLS ON WORLD TO SCRAP ITS NAVIES

10-Year Naval Holiday, Dismantling of 66 First-Line

The Builder of the Boston Globe



Chas H Taylor

Born in Charlestown, Mass., July 14, 1846.

Enlisted in 38th Massachusetts Volunteers at age of
16, wounded Port Hudson June 13, 1863.

At 19 he had worked up to rank of reporter on a
Boston newspaper.

At 23, he was appointed secretary to Gov. Claflin.

At 26 he was elected to Massachusetts House of
Representatives.

At 27 Gen. Taylor became editor of the Boston Globe.
Served on staff of Gov. Claflin 1869-71 and on staff
of Gov. Russell 1891-93.

Died June 22, 1921, in his 48th year as editor of the
Boston Globe.

Left to Right
Park-St Church
Christian Science
Church
Cathedral Church
of St. Paul
Old South Church



the Boston Globe refuses thousands of lines of financial advertising, for instance, because the Globe is not sure that the advertising measures up to its high standards. Other kinds of advertising are edited in the same way simply for the protection of the Globe readers.

Because a national advertiser always wants to know what the business people of any territory think about their own papers. Business folks who are on the ground, who read the papers and use the papers, know which paper brings the biggest results.

Lineage alone does not tell the whole story, but it means a lot to know that the Boston Globe carries a greater volume of advertising of all kinds—both display and classified—than any other Boston newspaper, daily or Sunday.

And more than that, any true tabulation of figures will show that the Boston Globe is the great outstanding advertising medium of New England in the opinion of the people who read and advertise most in the newspapers of this section of the country.

Because the classified advertising pages of the Boston Globe are unapproached by any newspaper in the six New England States. Imagine something like 7500 individual advertisers using the Globe every week! Imagine more than 400,000 answers to these small ads in the Globe being received and distributed through the Globe's counting room each year! Imagine all the hundreds of thousands of answers which go direct to advertisers, and you will gather some idea of the immense buying power of the Globe clientele. The Globe's classified advertising, for example, is about double that of all the other Boston daily and Sunday newspapers combined, all this without a solicitor or a branch office to drum up classified business for the Globe.

Because every automobile man and woman in New England—owner, dealer or repairer—knows that the classified automobile and accessory advertising in the Boston Globe is the largest in the United States.



Yachting
Scene
in Boston
Harbor

The Boston Daily Globe

CIRCULATION ANALYSIS



HIS analysis of the circulation of the Boston Daily Globe is for the purpose of showing how it is distributed, its steadily increasing volume of circulation from one normal period to another, and to throw a side light upon the character of the men and women who make up the great majority of its readers.

The Net Paid Circulation of the Boston Daily Globe for the six months ending September 30, 1921, was 282,549 copies per day, and the Sunday Globe 309,496.

Of the 282,549 Daily Globes, 40% were Morning Globe readers and 60% were Evening Globe readers, with less than 1% duplication.

Dividing the Daily Globe sale into officially established zones of City, Suburban and Country, the following table will show these divisions in the simplest manner:

DAILY GLOBE

Metropolitan Boston	189,362
Suburban Boston	34,269
Total Local Circulation (30 miles) . . .	223,631
Country Circulation	58,918
Total Net Paid Circulation	282,549

It is interesting to note that 67% of this total Daily Globe sale, or 189,362 copies, are read in Boston and the 38 cities and towns comprising Metropolitan Boston; that an additional 12%, or 34,269 copies, are read in Suburban Boston, which zone represents 113 cities and towns lying between the Metropolitan Boston zone line and the 30-mile radius, and that 21%, or 58,918 copies, are read in the country districts of New England.

Left to Right
Boston City Hospital
Horticultural Hall
Symphony Hall
Tremont Temple



Metropolitan Boston and Suburban Boston, combined, has been designated by the merchants of Boston as the "Boston Trading District," for it is from these 152 cities and towns that the local stores of Boston draw over 90% of their total business. This territory is both residential and manufacturing.

Metropolitan Boston has a population of 1,651,497, and Metropolitan Boston and Suburban Boston combined has a population of 2,531,167, the richest, the most prosperous and the most compact in area and population of any section of New England.

The circulation figures in the above table prove conclusively that within this Boston Trading zone 80% of the total strength of the Daily Globe lies, or to be more exact, 223,631 of its readers live and do business within 30 miles of the State House in Boston.

This is a field which is rich in advertising possibilities, and while the Daily Globe has a splendid general distribution everywhere in New England, according to distance and population, the tremendous strength and growth of this newspaper is shown within this restricted area of Boston and 30 miles, where over 500,000 families have their homes.

The Daily Globe has grown steadily and surely during the past few years, and the gain has been held.

Taking one normal period as against another for comparison:

For the 6 months ending Oct. 1st, 1914, the Daily Globe had 209,486 readers. For the 6 months ending Oct. 1st, 1921, it had increased its net paid sale to 282,549, an increase of 73,063, or 25.8%. Nearly all this increase was made within the Boston Trading radius, and represents a substantial addition to the worth of the Globe to the advertiser.

The Daily Globe circulation is in two divisions: Morning readers and evening readers. The morning circulation is 57% within the Boston Trading radius, and 43% in the country zone. It is fully 90% home and office delivery, and only 10% counter and street sale. This home and office delivery is one of the strongest features of the



Scene in
Boston
Harbor

Daily Globe. It reaches into the homes and offices all over New England in a greater proportionate volume than any other Boston morning newspaper, and the homes to which it is delivered on weekly or monthly standing orders, through news agents and newsboys, is evidence of the character and standing of all its readers. They are the best homes in New England, and they guarantee to the advertiser not only a very large sale, but a quality that is not surpassed by any newspaper in New England. This is the quality that produces. Every copy has from two to five readers in every family, and it is so because the Globe carries in it features, news or editorials that are of interest to every member of the family. It has a wonderful household page that is run by the women of New England. It prints up-to-date sporting news, carries the best comics, and has the finest news service and editorial page in New England.

The circulation of the Evening Globe is very largely local by reason of distance and train service. Unlike the morning edition, it does not go into the country zone in any great volume. At the present time 93% of this edition is read within the Boston Trading district, and only 7% in the country zone. Its readers are those who, for various reasons, prefer an evening to a morning newspaper. In the producing area of 30 miles about Boston the Evening Globe is supreme. No other evening newspaper can approach it.

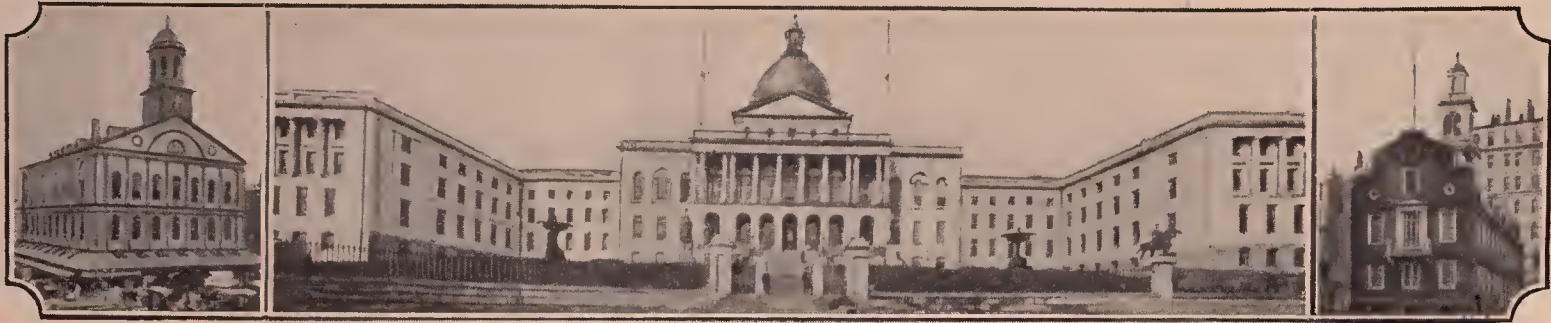
The direct home delivery on the Evening Globe is 60% of its volume, but the other 40% are newspapers bought in Boston and elsewhere by the home-going crowds in the afternoon and taken directly to their homes, and are read there in the evening by all the members of the family.

There is no duplication between readers of the morning and evening editions. Both editions carry the same editorials, features and advertising, the only difference being in the news and make-up.

Advertising in the Daily Globe runs all day, appearing in the entire edition of over 280,000 copies per day.

The retail price of the Daily Globe is 2 cents.

At Left
Faneuil Hall
Center
State House
At Right
Old State House



Circulation in Metropolitan Boston

**BOSTON METROPOLITAN DISTRICT OF 39 CITIES AND TOWNS
HAS A POPULATION OF 1,658,000, OR 369,000 FAMILIES AND
PRACTICALLY TWO-THIRDS ARE GLOBE READERS**

The following table shows the makeup of the Metropolitan Boston District, the distance of each unit of it from Boston's Border, the size, population for 1920, number of families, and the latest Boston Globe circulation figures, daily and Sunday, in each:

CITY OR TOWN	From Boston to Border Line (Miles)	Area in Square Miles	Population 1920 Census	Number of Families	GLOBE'S CIRCULATION	
					Daily	Sunday
Arlington.....	3	5.2	18,665	4,232	1,232	1,984
Belmont.....	2	4.6	10,749	2,487	722	1,645
BOSTON.....	..	47.8	748,060	161,666	139,127	88,423
Braintree.....	4	13.3	10,580	2,469	855	960
Brookline.....	Borders	6.8	37,748	8,614	2,965	4,111
Cambridge.....	Borders	6.4	109,694	24,448	16,082	13,593
Canton.....	Borders	19.2	5,945	1,277	579	625
Chelsea.....	Borders	2.3	43,184	8,904	3,575	2,872
Cohasset.....	9½	9.6	2,639	681	286	468
Dedham.....	Borders	6.0	10,792	2,389	824	1,138
Dover.....	3	14.5	867	186	50	73
Everett.....	Borders	3.4	40,120	9,281	2,963	4,432
Hingham.....	7	24.8	5,604	1,413	502	517
Hull.....	6	2.2	1,771	327	213	212
Lexington.....	5	16.0	6,350	1,476	413	762
Lynn.....	4½	11.4	99,148	22,832	3,525	7,188
Malden.....	3	4.9	49,103	11,132	3,461	5,053
Medford.....	3	8.6	39,038	9,135	2,404	4,174
Melrose.....	4	5.1	18,204	4,391	1,255	2,257
Milton.....	Borders	12.9	9,382	2,066	238	338
Nahant.....	4	1.0	1,318	330	50	105
Needham.....	Borders	12.7	7,012	1,653	506	800
Newton.....	Borders	27.5	46,054	10,007	4,017	4,799
Quincy.....	Borders	16.5	47,876	10,763	5,226	5,935
Revere.....	Borders	5.9	28,823	6,413	1,135	2,619
Saugus.....	5	11.2	10,874	2,541	386	1,058
Somerville.....	Borders	4.2	93,091	22,461	5,775	11,920
Stoneham.....	5	6.6	7,873	1,950	576	995
Swampscott....	8	3.1	8,101	1,975	213	529
Wakefield.....	7	7.6	13,025	3,042	961	1,410
Waltham.....	4	14.0	30,915	6,533	2,350	3,319
Watertown.....	Borders	4.1	21,457	4,642	1,515	1,900
Wellesley.....	4	10.4	6,224	1,402	368	428
Weston.....	4	16.6	2,282	513	113	143
Westwood.....	2	15.6	1,358	317	35	91
Weymouth.....	5	19.0	15,057	3,744	1,838	2,677
Winchester.....	5	6.0	10,485	2,269	912	1,046
Winthrop.....	Borders	1.6	15,455	3,726	961	2,074
Woburn.....	7	12.6	16,574	3,544	1,340	1,732
Totals.....		411.2	1,658,936	369,088	209,548	184,405



Harvard
Stadium

Wonderful Thirty-Mile Trading District



ONE HUNDRED AND FIFTY-TWO cities and towns are closely linked with Boston in industrial, commercial and civic development.

The real and personal assessed valuation of the Commonwealth of Massachusetts is over \$5,600,000,000. The Boston Trading District claims \$3,600,000,000. Almost 70 percent of these tremendous financial and property resources is within the Boston Local Trading District.

Massachusetts has a total population of 3,852,000 under the 1920 census; 2,531,000, or 66 percent, live within the Boston Trading District.

Boston has an area of 47.8 square miles; Metropolitan Boston an area of 411 square miles, and the Boston Local Trading District, which contains 152 cities and towns, including Boston, has a combined area of 2461 square miles.

There are 895,896 families in Massachusetts; 566,492, or 63 percent, live in the 30-mile Boston Trading District.

The total Daily Globe circulation is 301,024, and of this total 243,882, or 81 percent, is in the 30-mile Boston Trading District.

The Sunday Globe has a circulation of 337,871. The total of the 30-mile Trading District is 237,496 copies, or 70.3 percent.

In the Boston Trading District the Daily Globe circulates one to every 2.3 families, and the Sunday Globe one to every 2.4 families. Here is where the Globe fits in, with convincing evidence of how thoroughly this newspaper covers this local field.

CIRCULATION BY ESTABLISHED ZONES

	DAILY GLOBE	SUNDAY GLOBE
Metropolitan Boston.....	209,548	184,405
30-Mile Trading District.....	34,334	53,091
Total Local Circulation.....	243,882	237,496
Country Circulation.....	57,142	100,375
Total Circulation.....	301,024	337,871

At Left
Holden Chapel
Center
Memorial Hall
At Right
University Hall



The Boston Sunday Globe

CIRCULATION ANALYSIS

THE Sunday Globe is a ten-cent Sunday newspaper—worth ten cents. In former years it sold for five, six and seven cents, according to distance and expense of transportation, but in the Fall of 1920 it went to ten cents, retail, everywhere. Today it is one of the leading Sunday newspapers of the country.

The average Net Paid Circulation of the Sunday Globe for the six months ending September 30, 1921, was 309,496 copies per day.

Of this total, 161,289 copies of each issue, or 52% of the total, were distributed and read in Metropolitan Boston; 49,945, or 16% in Suburban Boston, and 98,262, or 32%, in the New England Country zone cities and towns.

The importance of these figures lies in the fact that 211,234 Sunday Globes, or 68% of the entire total sale, were bought, delivered and read in the Boston Trading District, which is within 30 miles of Boston.

In the territory outside of the 30-mile zone, the circulation of the Boston Sunday Globe is distributed in the residential portions of the cities and towns—its sale being strongest in the English-speaking communities of the territory which it covers.

SUNDAY GLOBE

Metropolitan Boston.....	161,289	52%
Suburban Boston.....	49,945	16%
Total Local Circulation (30 miles).....	211,234	68%
Country Circulation.....	98,262	32%
Total Net Paid Circulation.....	309,496	100%



At Left
Carney Hospital
Center
Mass. General
Hospital
At Right
Forsythe
Dental College

Not even our competitors have ever questioned the value of the Sunday Globe to advertisers. It is, and has been for many years, the one Sunday newspaper in Boston which has had the volume in every line of advertising, and has produced such splendid results for advertisers that it sells itself.

The reason for this is that the readers and the homes to which it goes are in every way equal to the quality that is behind the Daily Globe. It has a sale that seldom fluctuates from Sunday to Sunday. It has a larger direct home delivery than any other Sunday paper. It has a more loyal following, a greater confidence of its readers, and the respect and admiration of all the better class of people. It combines all of the good qualities of the Daily Globe, with much added that gives it additional force and attractiveness.

The Sunday Globe was never in its history more firmly established than it is today. It is one of the outstanding New England institutions, the product of almost a half century of the ownership and management of the late General Chas H. Taylor.

* * * * *

The Story Told by Real Estate

A table follows which tells the story of the Real Estate advertising in Boston, as shown by figures for the first ten months of 1921, for advertising in the papers which have Daily and Sunday editions:

GLOBE	72,713
Second Paper	12,532
Third Paper	7,219
Fourth Paper	6,751



The Boston Globe

AS A FAMILY NEWSPAPER



HE Globe is a family newspaper with an appeal to every member of the family. For this reason it is particularly strong in bringing advertising results to the merchants and manufacturers of New England.

The Globe's reputation of almost half a century as an absolutely reliable, accurate paper makes it naturally a paper that is followed by business men. Absolutely independent politically, it reaches business men of all political faiths.

The Uncle Dudley editorials, appearing every day in the Boston Globe, are the most widely read editorials in New England, and the public knows that neither the Globe's editorials nor its news is colored by political affiliations or by financial domination of any sort. Always at election time the Boston Globe figures are sought and quoted, not only in New England, but throughout the country.

The Globe not only reaches the men at the top of a business; it is the daily visitor in the offices and shoprooms where the rank and file are working.

The Globe's classified advertising columns contain many departments of great importance to business men. Probably the Globe is read by more people interested in real estate than all the other Boston papers combined.

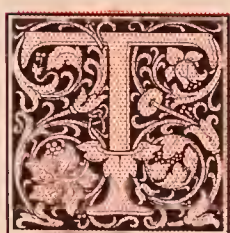
There are firms in Boston and New England which do a large business in buying and selling machinery for mills, factories and machine shops. This business appears exclusively in the Globe, where the machinery and tool columns are watched regularly by the prospective buyer and seller. Purchasing agents for the New England factories and employment managers are always interested in the Globe because of its "Help and Situations Wanted" columns, as well as its "For Sale," "Machinery and Tools," and "Motor Trucking" and other classifications of great interest to them.

At Left
Egg Rock
Center
The Surf
at Nahant
At Right
Pulpit Rock
off Senator
Lodge's Estate



The Boston Globe

THE HOUSEHOLD DEPARTMENT



THE HOUSEHOLD DEPARTMENT of the Globe, the first of its kind for women ever printed in a newspaper, is one of the most unique and important developments in the field of New England journalism. Started 29 years ago, it has never in all these years missed a day. Today contributions numbering 50,000 are yearly received from competent housewives from all parts of New England.

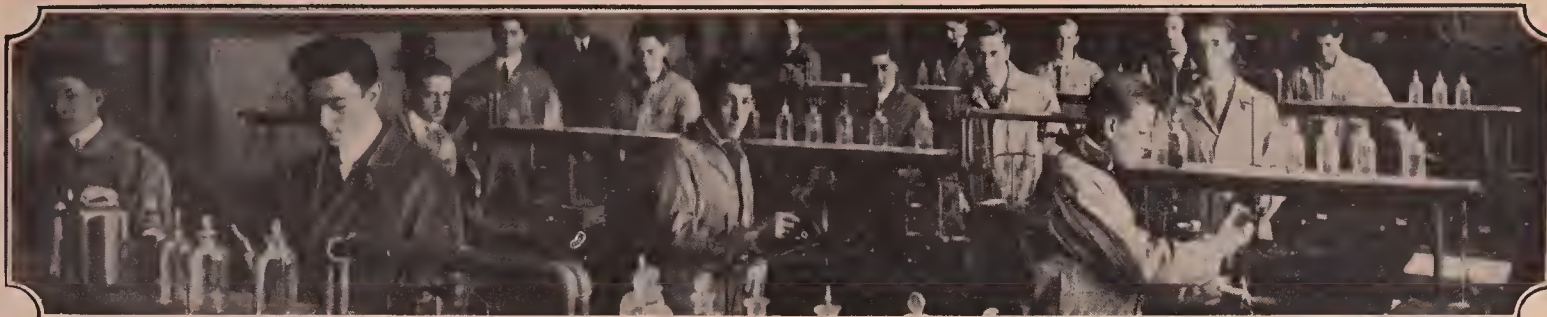
According to their own testimony, women faithfully read the Household Page and the advertisements, in the Daily and Sunday Globe. Many of them, living far from business centers and the large stores, learn only through reading the advertisements what the storekeeper has for sale.

The Household Department is the greatest source of information for housekeepers young and old. Hundreds of them have told us that they knew nothing about cooking and buying until they read the Globe. Scarcely a day passes that the editor does not receive letters from housekeepers young and old asking other housekeepers about easier methods for doing their washings, about some new food to serve their families, or giving suggestions for buying clothing for the children and furnishings for their homes.

Though not always the wage earners, these women are in nine cases out of ten the dispensers of the family income. It is they who do the buying for the family. They are among the largest purchasers in every community. Advertising campaigns for over a period of many years have proved this conclusively.

The clever business man recognizes these facts and makes use of them.

A Laboratory
in One of
Boston's
Public
Schools



Individual Advertisers



HE acid test of the true advertising value of a newspaper is the number of individual advertisers who use its columns every week. This is the general rule throughout the country. The paper in New York, in Chicago, in Boston and in other cities, almost without exception, which has the most advertising patrons, is the most valuable advertising medium.

The positive proof that the Boston Globe gives all its advertisers the best results, as it has given them for thirty years, lies in the fact that it has more individual advertisers, display and classified, than all the other Boston newspapers (having Daily and Sunday editions) added together.

The Globe has more than 7500 distinct individual advertisers every week. Each one of the other Boston papers having Daily and Sunday issues has fewer than 2500 individual advertisers each week. There you have a direct referendum on the advertising values

of the Boston press, which is taken every week in the year.

The 7500 advertisers who use the Globe do so because it has always paid them best, week after week, for years. These advertisers do not have to guess. They know where they get results. Most of them receive immediate responses to their Globe advertisements directly at their own addresses. In addition, more than 400,000 answers to Globe advertisements pass through the Globe counting room in the course of a year. There are more than 60 different classifications.

The Globe carries the greatest volume of all kinds of advertising as well as having the greatest number of individual advertisers. Think this over. It is worth while.

Those who think that "classified" advertisements mean simply "wants" should remember that hundreds of business men have built up and are carrying on their business by advertising in the Globe's classified columns, even though display is used, which cover a wide variety of lines, as is indicated by the following:

Agents, Partners, etc.
Antiques, Curios, Coins
Aparts. and Tenements
Auction Sales
Auction Horses, Carriages
Autos
Autumn Resorts
Ball Room, The
Billiards and Pool
Business Chances
Board and Rooms
Cash Registers
Clothing
Coastwise SS Lines
Death Notices
Diamonds, Jewelry, etc.

Dogs, Cats, Pets, etc.
Dressmaking, Millinery
Farm and Garden
Female Help Wanted
For Sale
Furniture, etc.
Heating and Cooking
Horses, Carriages, etc.
Hotels
Houses To Let, Wanted
Legal Notices
Live Stock
Lost, Found, etc.
Machinery and Tools
Mail Order Business

Male Help Wanted
Meetings
Miscellaneous
Money to Loan
Motorcycles, etc.
Motor Trucking
Music, Mus. Instruments
Ocean SS Lines
Patents
Poultry, Pigeons, etc.
Real Estate
Real Estate Auctions
Real Estate for Exchange
Real Estate Mortgages
Refrigerators
Safes

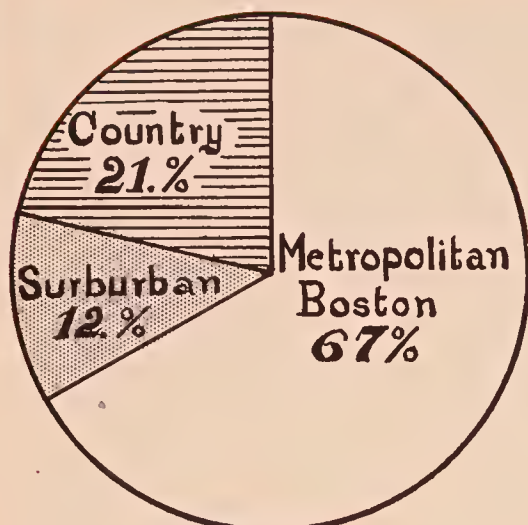
Schools, Colleges, etc.
Sewing Machines
Showcases, Desks, etc.
Sits Wanted, Female
Sits Wanted, Male
Sporting Goods
Storage
Stores, Offices, etc.
Summer Resorts
Toilet, Invalid Articles
Tours and Travel
Typewriters, etc.
Wall Papers
Wanted
Winter Resorts
Yachts, Boats, etc.

The Globe's position in the want and classified field in Boston is best shown by the following figures:

During the year 1921 the total number of want and classified advertisements printed in the Boston papers having Daily and Sunday editions was:

GLOBE.....	538,041
Second paper.....	72,278
Third paper.....	70,326
Fourth paper.....	61,064

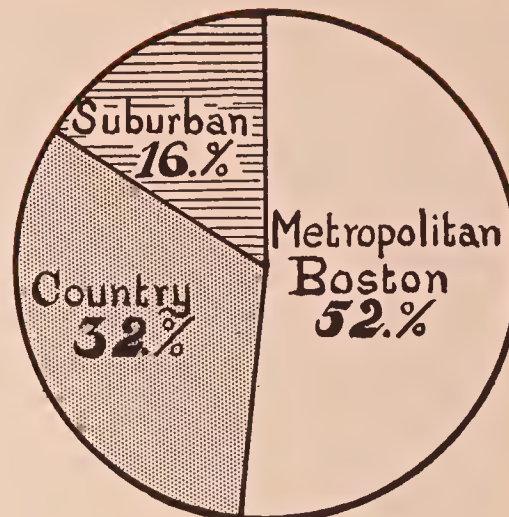
A Scene
in One
of the
Boston
Public Schools



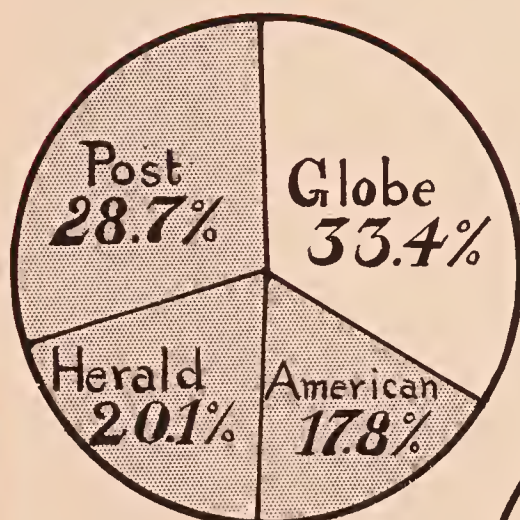
Distribution of
THE DAILY GLOBE
Circulation
in 1921

Globe's Leadership in Advertising

Shown in
Diagrams

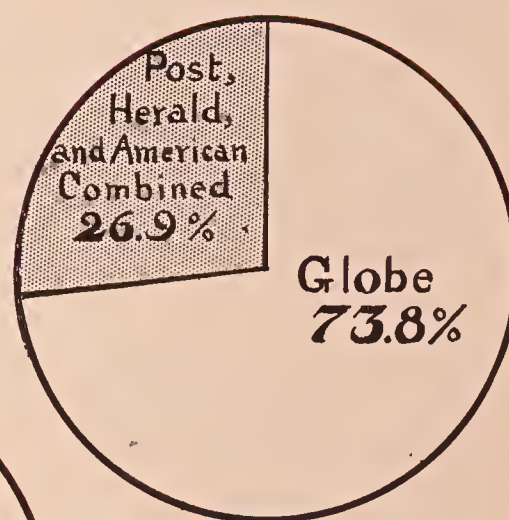
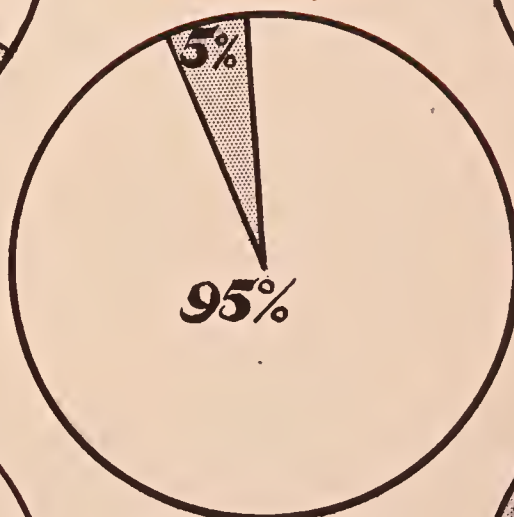


Distribution of
THE SUNDAY GLOBE
Circulation
in 1921

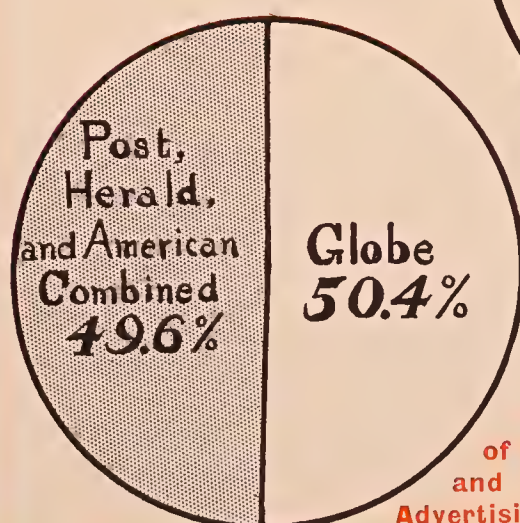


Total Lines of
Department Store
Advertising in 1921

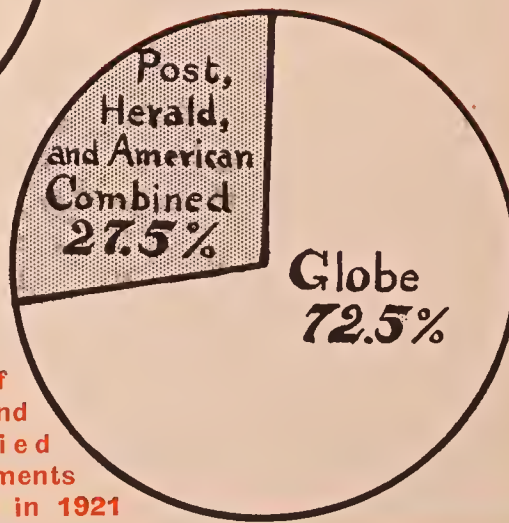
Boston's Stores
Do 95% of
Their Business in the
50-Mile Circle
About the City



Number of
Real Estate Advertisements
Published in 1921



Total Lines
of Automobile
and Accessories
Advertising in 1921

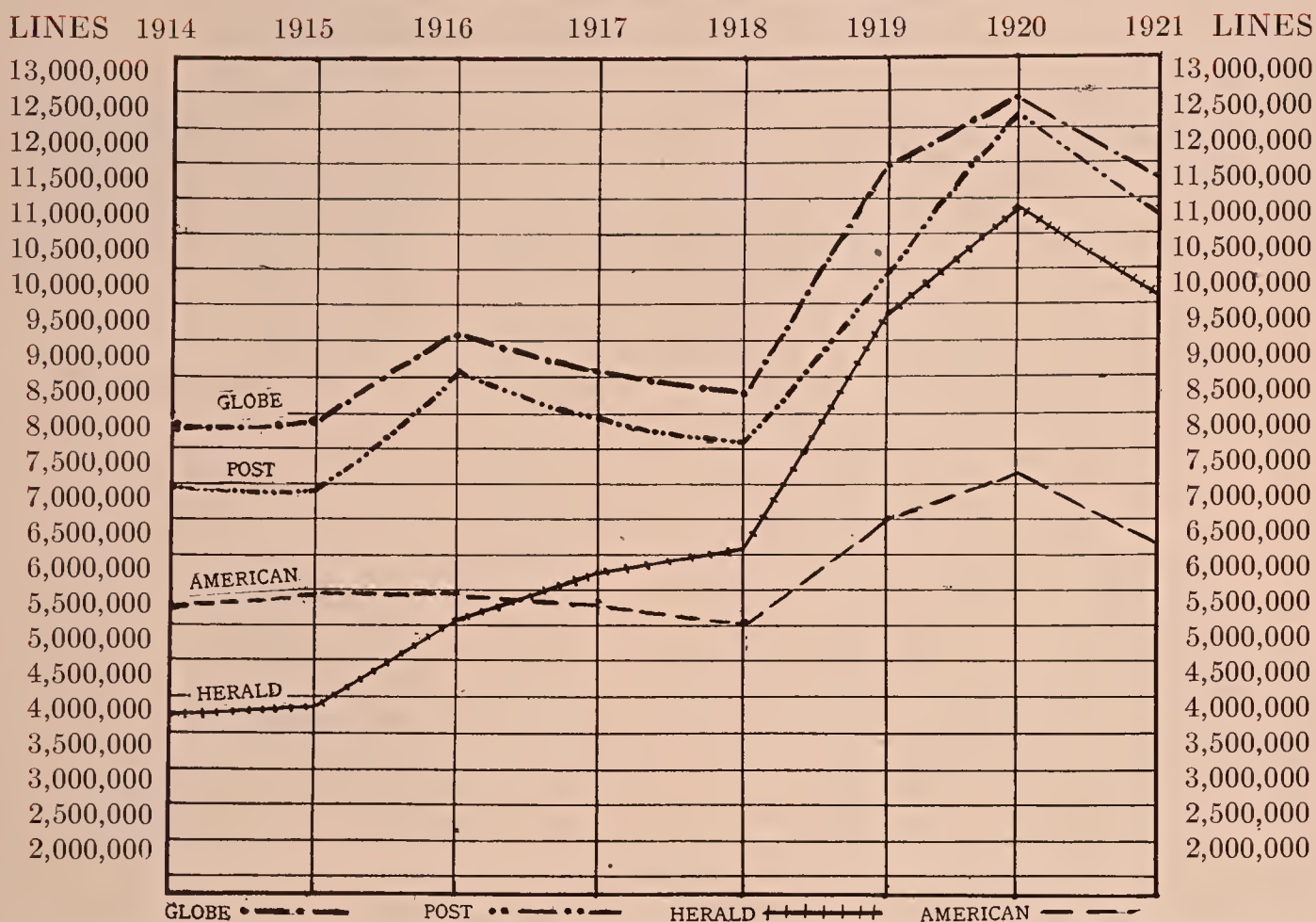


Number of
Want and
Classified
Advertisements
Published in 1921

The Globe
Counting
Room
on a
Busy
Day



Total Lines of Advertising



During the year 1921 the Globe printed a total of 11,870,888 lines of advertising, the greatest volume of any newspaper in Boston, and this in spite of the fact its advertising columns are so strictly edited that thousands of dollars' worth of advertising is rejected.

WHY

Do advertisers use more space in the Boston
Globe than in any other Boston newspaper?

BECAUSE

Boston Globe advertising is productive advertising —
Because Boston Globe circulation is productive circulation.

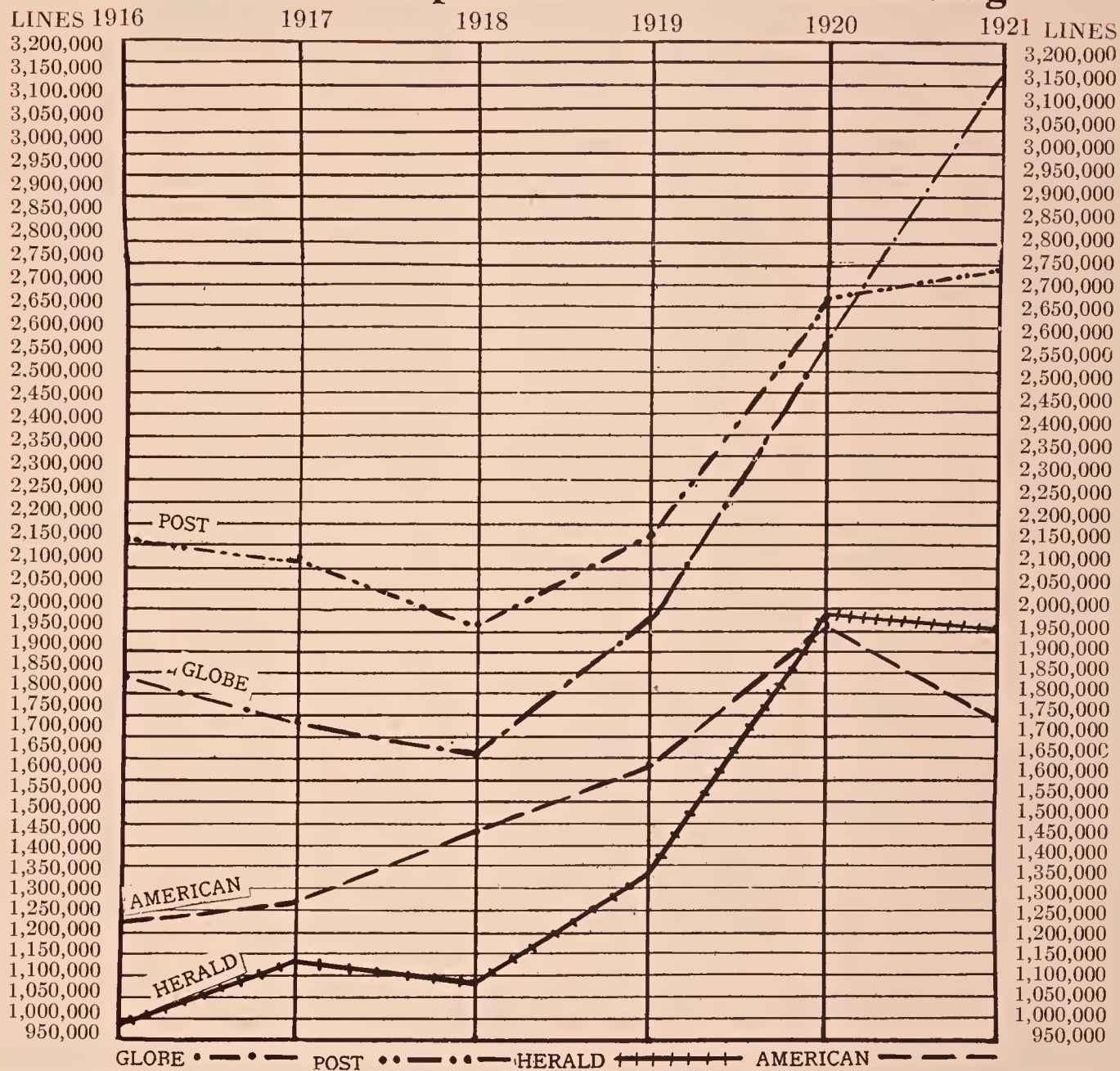
It is a circulation that represents purchasing power—that reaches buyers as well
as readers—a circulation that delivers 100% on every dollar spent for advertising.

At Left
The News Desk

At Right
Reporters'
Room



Total Lines Department Store Advertising



LOCAL VIEWPOINT

The Globe carries more individual advertisements (display and classified) than all of the Boston papers (having Daily and Sunday editions) combined.

The viewpoint of the local advertisers—the department stores—is especially interesting. They judge newspapers by results. They are on the ground; they know newspaper values because they can check returns from day to day.

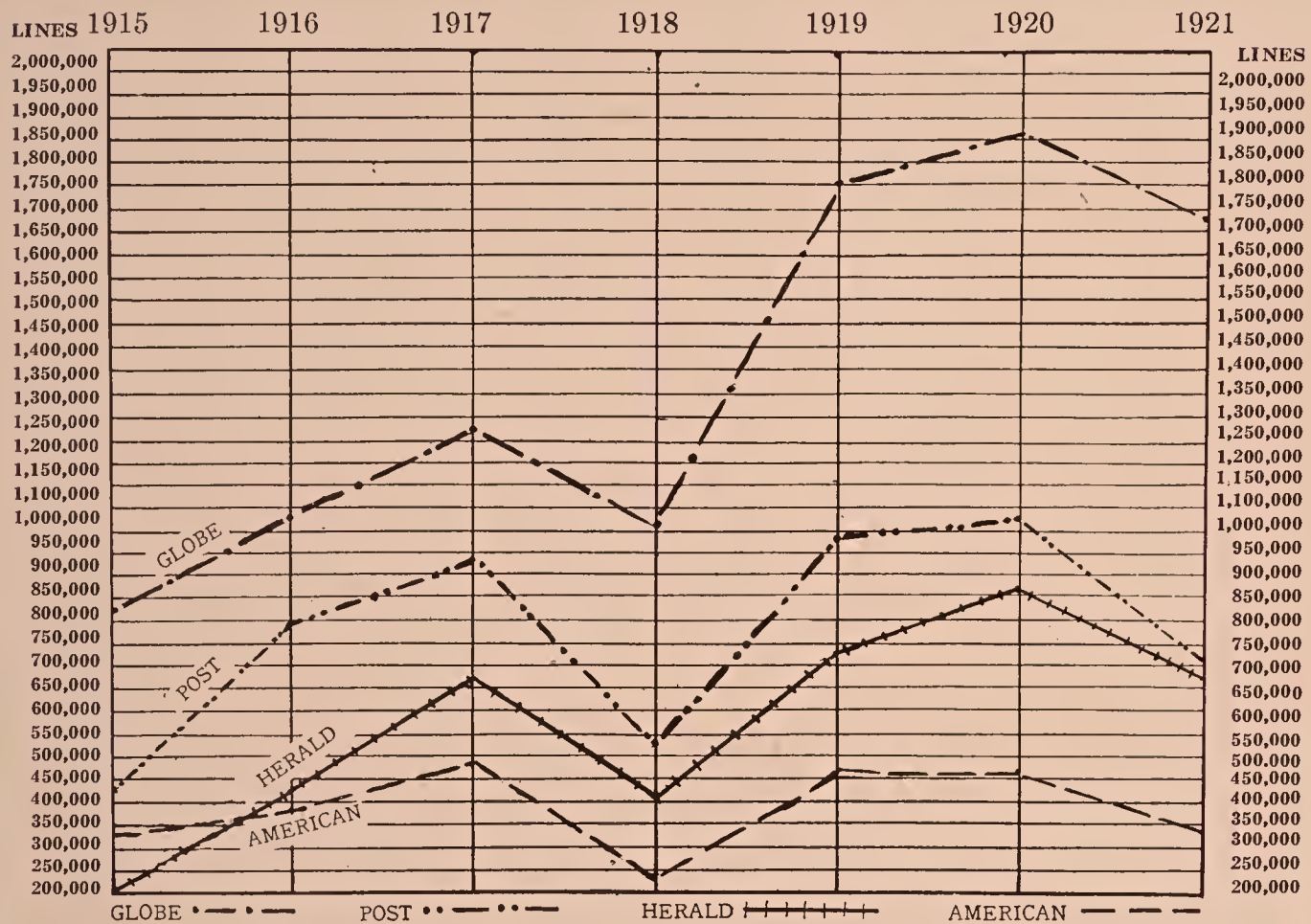
THEY USE MORE SPACE IN THE GLOBE THAN IN ANY OTHER BOSTON NEWSPAPER. ON SUNDAY, THE BOSTON GLOBE CARRIES MORE DEPARTMENT STORE ADVERTISING THAN ALL OF THE OTHER BOSTON SUNDAY NEWSPAPERS COMBINED.

During the year 1921 the Globe printed 3,170,368 lines of department store advertising—leading the second Boston newspaper (having Daily and Sunday editions) by 441,577 lines.

"Look Pleasant,
Please!"
The Globe
Photographers
Are Going to
Shoot



Total Lines of Automobile Advertising Tire Accessories, Tires, Trucks and Used Cars



SELLS AUTOMOBILES

Automobile advertisements in the Daily and Sunday Globe sell new or used Automobiles, Tires, Trucks and Accessories. The Globe for many years has led in the total lines of Automobile and Accessory advertising.

DURING THE YEAR 1921 THE GLOBE CARRIED A TOTAL OF 1,729,009 LINES OF AUTOMOBILE AND ACCESSORY ADVERTISING, 1,026,103 MORE THAN THE SECOND BOSTON PAPER (HAVING DAILY AND SUNDAY EDITIONS).

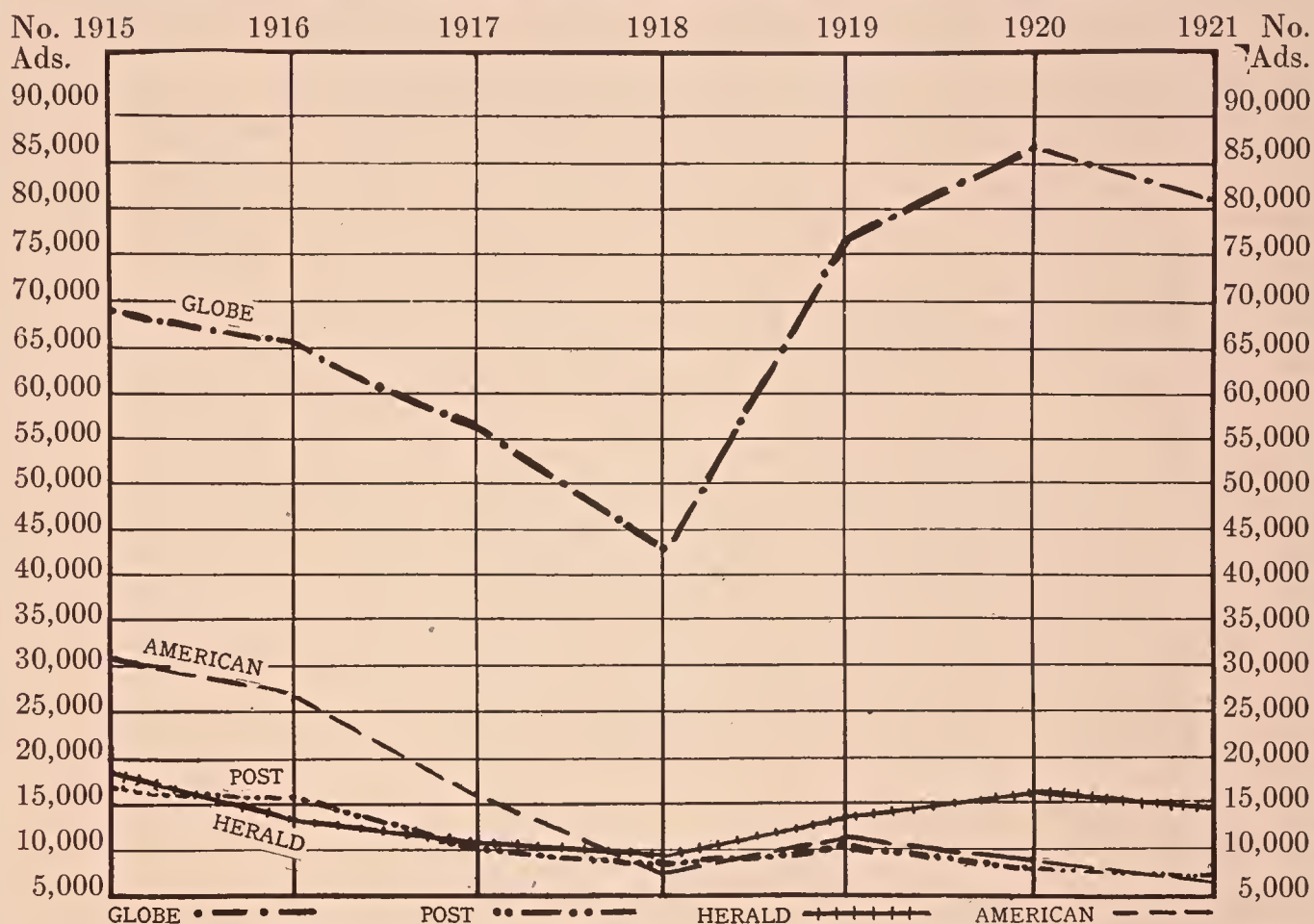
REMEMBER—The Globe's circulation represents not mere numbers, but readers—the kind of readers every advertiser wants to reach, readers vitally interested in every line of news and advertising printed in the paper on which they rely for their buying needs.

Character circulation is paying circulation. And it is paying circulation that has made the Boston Globe the best paying advertising medium in New England.

Boston
Globe
Artists
at Work



Number of Real Estate Advertisements



MAKE SALES

The Globe carries the Real Estate business in Boston because Globe Real Estate advertisements make sales. For the sale of Real Estate, or anything pertaining to it, the Globe offers the best medium in New England. Advertisers should always bear in mind that

THE BOSTON GLOBE, YEAR IN AND YEAR OUT, CARRIES MORE REAL ESTATE ADVERTISING THAN ALL OF THE OTHER BOSTON PAPERS (WITH DAILY AND SUNDAY EDITIONS) COMBINED.

During 1921 the Boston Globe printed 81,493 Real Estate advertisements. This was 51,544 more than were printed in the other Boston newspapers (having Daily and Sunday editions) combined.

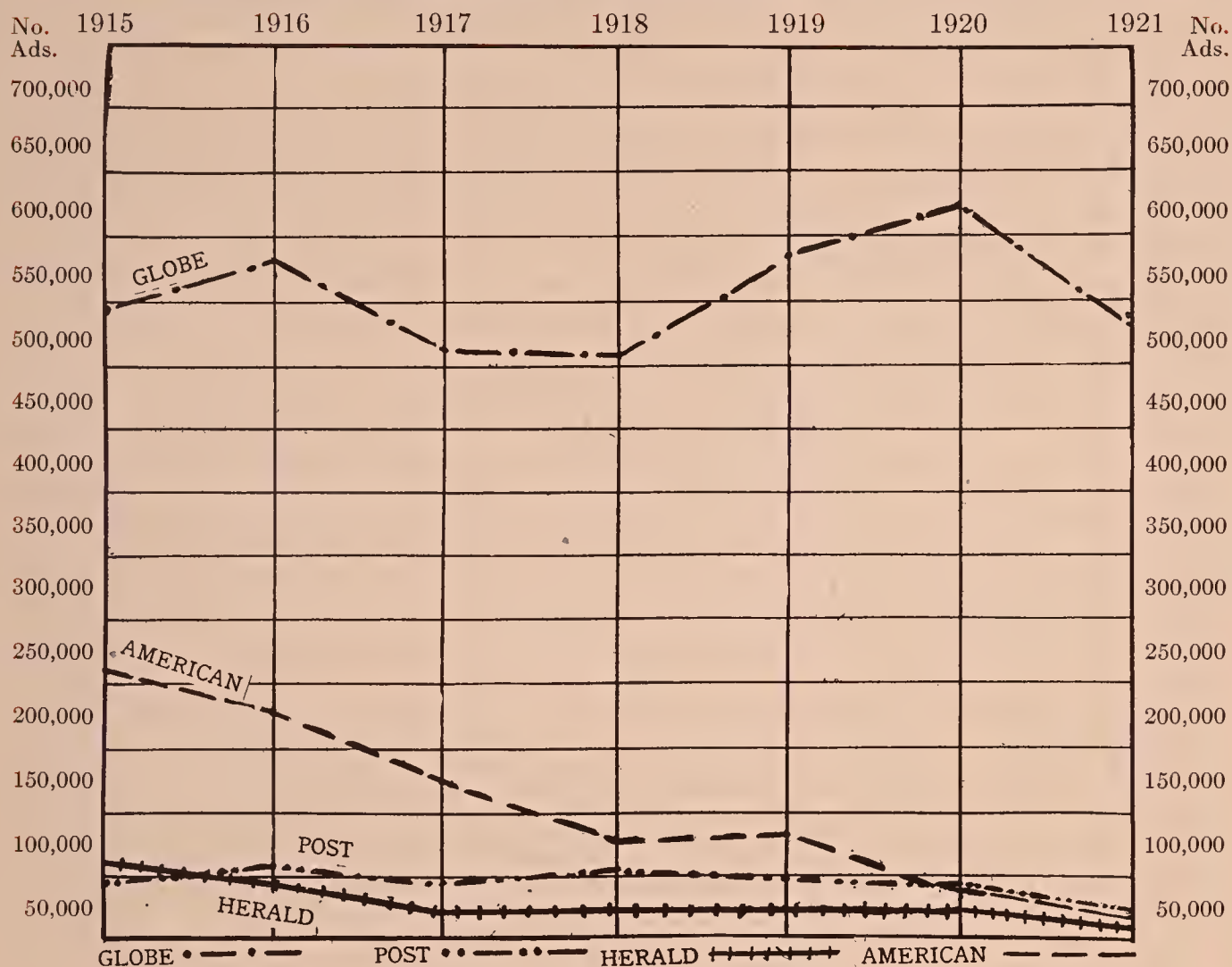
More than 400,000 answers to Globe advertisements are handled each year through the Globe Counting Room, in addition to the thousands of answers received and sales made where the advertiser uses his home or office address.

At Left
The Camera
Room

At Right
Negative Turning



Number of Want and Classified Advertisements



CASH DOWN!

That is the way your classified advertiser usually buys space! His cash goes down on the counter—he gets immediate returns—and he has a direct and concrete check-up on the paper that produces.

Consider then the significance of this fact:

THE BOSTON GLOBE, YEAR IN AND YEAR OUT, CARRIES MORE WANT AND CLASSIFIED ADVERTISING THAN ALL OF THE OTHER BOSTON PAPERS (WITH DAILY AND SUNDAY EDITIONS) COMBINED.

During 1921 the Boston Globe printed 538,041 want and classified advertisements. This was 465,763 more than were printed in the second Boston paper, (having Daily and Sunday editions).

For immediate response—for reader attention—for result-producing circulation, The Boston Globe has no equal in the New England field—a fact that is substantiated by its remarkable position in classified advertising.

At Left
A Corner of
the Etching
Department

At Right
A Corner of
the Routing
Department

The Occupational Story of New England

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass.	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
Accountants, Public.....	211	323	454	417	14	3	1	100	200	735	3,901
Acetylene Welding Companies..	21	31	38	43	1	1	0	5	20	70	781
Adding Machine Companies...	19	21	32	35	6	0	2	10	24	77	..
Adding Machine Mfrs.....	1	1	2	1	0	0	0	1	1	3	68
Advertising.....	141	143	173	175	7	1	4	22	37	246	2,345
Aeroplane Manufacturers.....	1	2	3	2	1	0	0	3	2	8	106
Agents, Ins, Fire and Life (See Insurance)											
Agents, Manufacturers.....	300	300	334	300	60	30	9	21	30	450	7,536
Agents, Real Estate (See Real Estate)											
Agricultural Colleges and Schools.....	0	1	4	4	1	1	4	1	1	12	58
Agricultural Implement Dealers	8	13	38	35	81	25	37	15	27	220	14,956
Agricultural Implement Mfrs..	10	20	32	27	3	6	17	15	16	84	1,067
Air Compressors.....	3	3	3	3	0	1	0	0	4	8	365
Aluminum Goods Mfrs.....	1	2	4	2	0	1	0	2	1	6	173
Aluminum Manufacturers.....	1	1	1	1	0	0	0	0	4	5	57
Amusement Parks.....	13	24	51	54	15	14	7	9	26	125	1,132
Animal and Bird Dealers.....	12	14	27	29	18	3	0	6	11	67	463
Analytical Chemists.....	63	74	89	103	3	2	0	9	18	135	620
Anchor Manufacturers.....	0	2	2	2	2	0	0	1	2	7	30
Annunciator Manufacturers...	3	3	4	4	0	0	0	0	3	7	31
Antique Goods.....	30	43	69	83	1	3	0	8	18	193	528
Apiarists (Bee Keepers).....	5	31	81	103	198	86	130	8	59	584	2,650
Architects.....	364	422	561	541	44	30	27	60	140	842	6,891
Art Goods and Bric-a-Brac....	23	26	46	45	10	3	0	6	12	76	..
Arc Lamp Manufacturers.....	2	2	2	2	0	0	0	0	0	2	78
Artificial Ice Manufacturers...	2	3	4	5	1	0	0	0	3	9	2,790
Artificial Leather Mfrs.....	4	5	6	7	1	0	0	0	0	8	28
Artificial Limb Manufacturers.	3	3	3	3	0	0	0	0	1	4	196
Artists.....	395	457	573	603	70	32	14	70	129	907	6,549
Artists Material.....	9	10	16	22	9	0	0	1	17	49	674
Asbestos and Asbestos Goods Manufacturers.....	3	3	3	3	0	1	0	0	0	4	322
Ash and Garbage Can Mfrs....	4	5	16	6	0	0	0	1	1	8	37
Asylums, Hospitals and Sanitariums (See Hospitals)											
Attorneys (See Lawyers)											
Auctioneers.....	133	248	318	472	103	116	88	90	89	1,067	3,685
Aurists, Oculists.....	200	275	444	400	100	100	50	50	100	800	1,514
Automatic Vending Machine Manufacturers.....	1	1	1	1	0	0	0	0	3	4	182
Auto Body Manufacturers.....	2	4	5	4	0	0	0	1	3	8	357
Auto, Carriage, Wagon Upholsterers.....	1	2	2	2	0	0	0	0	5	7	296
Auto, Wagon and Carriage Body Trimmers Manufact'rs	3	4	4	4	0	0	0	1	3	8	405
Auto Charging Stations, Elec..	2	3	3	3	0	0	0	0	6	9	800
Auto Clothing Manufacturers..	9	10	10	10	0	0	0	0	0	10	242
*Auto Dealers.....	281	413	791	600	224	106	100	120	315	1,345	47,680
*Auto Garages.....	553	816	1,236	1,305	388	297	120	110	310	2,530	49,468
*Auto Manuf'rs and Dealers...	314	432	682	755	225	111	110	111	349	1,661	48,000
*Auto Owners (all kinds).....	54,000	127,746	244,059	228,264	44,000	25,000	22,000	29,000	83,000	451,264	6,155,000

*Figures for above classification include Auto Garages, Repairers, Auto Dealers and Auto Supplies, which are also listed separately

Three
Sections
of the
Linotype
Department



OCCUPATIONAL STORY OF NEW ENGLAND

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass.	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
*Auto Repairers.....	201	274	499	450	147	80	57	126	247	1,107	3,107
*Auto Supplies.....	369	448	7,215	778	96	64	34	174	302	1,448	59,413
Auto Dealers, Garages, Re- pairs and Supplies.....	1,123	2,161	4,964	4,800	700	441	300	525	1,150	7,516	109,984
Awning, Tent, Sail Manuf'rs...	31	44	57	60	12	8	4	2	34	120	1,678
Bag and Burlap Manufacturers	48	50	59	60	3	0	0	5	7	75	312
Bakers, Retail.....	470	816	1,275	1,413	200	141	65	210	537	2,566	25,334
Bands and Orchestras.....	58	116	264	306	111	98	70	44	120	749	5,000
Banks, Bankers and Trust Cos	359	502	688	730	182	129	107	65	219	1,432	27,480
Banks, Saving.....	73	102	218	200	40	50	30	10	70	400	2,344
Barbers.....	1,224	2,026	3,392	3,544	796	429	304	721	1,000	6,794	48,169
Barbers' Supplies.....	12	14	19	21	4	0	0	4	8	37	819
Barrel Dealers (See Coopers)											
Basket Manufacturers.....	8	14	18	17	3	4	6	3	5	38	605
Baths.....	18	30	349	54	14	1	0	8	31	108	2,000
Belting Manufacturers.....	35	44	61	60	1	0	0	16	11	88	331
Bicycle Dealers and Repairers.	72	161	262	271	97	63	34	53	130	658	6,000
Bill Posters and Distributors..	1	5	16	20	30	14	18	5	16	103	3,215
Billiard and Pool Rooms.....	227	441	742	802	294	152	145	118	318	1,829	14,471
Blackening Mfrs (Boot) (See Shoe Mfg. Goods)											
Blacksmiths.....	188	490	918	936	854	400	510	170	100	2,970	52,105
Bleachers.....	21	30	46	44	3	2	0	20	9	78	440
Blind, Sash and Door Mfrs...	23	31	51	50	30	20	20	5	40	165	3,602
Blowers.....	11	12	14	14	0	0	0	2	2	17	267
Bluing Manufacturers.....	6	8	9	9	0	0	0	0	0	9	244
Boat Builders.....	39	63	115	111	146	11	10	27	43	348	3,000
Boilermakers.....	35	43	53	59	8	0	2	6	15	90	927
Bolt, Nut and Washers Mfrs...	11	12	21	17	0	0	0	10	10	37	518
Bookbinders and Blankbook Manufacturers.....	62	75	95	97	12	10	10	10	30	169	3,281
Booksellers, Newsdealers and Stationers.....	99	136	228	288	70	40	40	30	100	568	23,454
Bottle Dealers.....	27	31	37	45	2	1	0	5	11	64	609
Bottle Manufacturers (Glass)..	11	11	11	11	0	0	0	0	2	12	228
Bottlers, Mineral Water.....	12	33	48	47	30	5	1	10	50	143	1,902
Bottlers, Soft Drinks.....	43	83	165	190	30	35	12	28	40	375	6,325
Bowling Alleys.....	135	191	274	288	61	40	9	40	50	488	2,650
Bowling Pin Manufacturers...	0	0	0	0	2	0	0	0	0	2	27
Box Manufacturers (Paper)...	64	71	93	100	10	10	5	10	40	175	1,161
Box Manufacturers, Wooden and Packing.....	47	59	116	100	74	50	40	10	30	304	1,569
Box Shook Manufacturers.....	6	11	19	26	18	10	0	2	1	39	400
Braid and Bindery Mfrs.....	0	1	10	3	0	1	1	15	2	22	250
Brass Finishers and Founders (See Foundries)											
Brass Goods Manufacturers...	8	9	11	10	0	0	0	4	65	79	1,701
Brass Manufacturers.....	7	8	8	9	0	0	0	0	15	24	..
Brick Manufacturers.....	31	40	61	76	35	19	1	7	37	175	2,809
Brick and Tile Manufacturers..	25	27	36	30	40	20	4	6	35	135	5,043
Bridge and Wharf Builders...	11	12	18	17	26	2	2	3	7	57	200
Brokers (Merchandise).....	92	92	113	99	1	0	1	44	56	201	3,000
Brokers (Stocks and Bonds)...	156	167	229	172	98	28	5	46	92	441	10,100
Broom Manufacturers.....	8	16	27	32	10	10	1	8	10	79	1,095
Brush Manufacturers.....	46	53	66	64	7	2	1	10	17	101	700

*Figures for above classification include Auto Garages, Repairers, Auto Dealers and Auto Supplies, which are also listed separately

At Left
Cut Department

Center
Advertising
Composing
Room

At Right
Monotype
Casting Room

OCCUPATIONAL STORY OF NEW ENGLAND

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass. *	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
Builders Finish.....	14	22	43	46	..	5	0	8	0	59	..
Builders, Hardware Mfrs.....	0	2	2	3	1	0	1	0	12	17	636
Builders Supply Houses.....	10	11	16	15	0	2	2	3	2	24	900
Building Cleaners.....	28	44	56	74	3	1	1	0	25	104	..
Butchers.....	13	72	152	210	381	134	130	50	156	1,061	55,500
Butter, Cheese and Eggs.....	186	242	312	311	54	56	57	32	123	633	4,400
Butter Manufacturers and Creameries.....	129	173	248	300	50	50	50	25	102	577	8,400
Button Hole Makers.....	10	11	11	11	0	0	0	0	0	11	..
Button Manufacturers.....	3	8	17	20	0	0	0	2	15	37	394
Cabinet Makers.....	63	87	137	139	30	15	10	20	70	284	2,600
Can Manufacturers.....	12	12	12	12	1	0	0	0	1	14	322
Candy and Confectionery Manufacturers (Wholesale)..	103	152	189	208	5	4	5	2	20	244	4,125
Canners and Packers.....	10	15	16	20	196	3	10	0	7	138	3,623
Cap and Hat Manufacturers...	28	39	53	73	130	0	0	8	80	260	900
Cards and Cardboard.....	4	4	6	5	0	0	0	3	1	9	..
Carpenters, Contractors and Builders.....	1,082	2,507	3,197	3,134	1,060	700	520	412	1,100	6,926	43,000
Carpet Cleaners.....	40	53	73	71	7	7	7	9	17	118	1,023
Carpet Manufacturers.....	8	11	12	15	0	1	0	0	7	23	435
Carpet Dealers.....	29	33	33	45	19	0	4	0	31	99	19,500
Carriage Dealers.....	0	11	21	34	81	20	35	0	24	194	21,900
Carriage Makers.....	61	80	127	143	85	27	13	28	94	395	..
Cash Register Dealers.....	7	12	19	22	4	2	1	1	6	36	..
Caterers.....	53	69	89	92	8	7	3	12	17	139	1,500
Cattle Dealers.....	18	54	131	151	227	117	149	23	108	775	..
Charcoal Dealers.....	11	14	29	28	8	7	1	14	36	94	400
Chemical Manufacturers.....	74	93	133	108	5	0	0	41	26	180	1,121
Chemists.....	66	88	105	111	4	2	0	8	17	142	600
China, Crockery and Glass- ware, wholesale and retail...	47	54	82	95	40	10	20	10	50	225	9,000
Chiropodists.....	117	174	251	270	62	46	26	30	74	304	1,487
Cider and Vinegar Mfrs.....	5	32	92	129	113	85	81	17	110	535	1,200
Cigar Manufacturers.....	120	154	222	242	41	30	20	53	156	542	10,603
Cleansers, Dyers.....	101	128	153	150	63	10	6	10	40	279	8,985
Clergymen (All denominations)	1,408	2,063	3,197	3,250	828	600	600	520	1,200	6,998	90,195
Cloak and Suit Dealers and Manufacturers.....	222	311	382	500	9	0	10	15	200	734	4,901
Clothing (Retail).....	388	694	1,091	1,173	458	205	150	200	300	2,486	22,102
Coal Dealers (Retail).....	398	646	1,028	1,016	308	200	100	200	300	2,124	30,000
Collecting Agents.....	51	68	94	94	16	7	10	17	34	168	1,900
Colleges, Universities, Acade- mies.....	294	351	448	420	100	49	40	100	200	909	6,200
Comb Manufacturers.....	3	5	34	34	0	1	0	6	0	41	150
Commercial Organizations.....	72	118	183	191	82	48	60	28	54	463	2,907
Commission Merchants.....	96	99	119	160	30	2	4	15	15	226	4,000
Concrete Building Block Mfrs.	7	14	24	22	8	0	0	15	10	55	2,046
Concrete Contractors.....	15	19	22	29	4	2	1	0	3	39	2,870
Condensed Milk Manufacturers	0	0	0	0	0	0	3	0	1	4	32
Confectioners, Manufacturers..	74	83	112	123	27	12	11	35	53	261	1,800
Confectioners, Wholesale.....	30	59	93	160	32	10	0	6	..	208	1,600
Confectioners, Retail.....	581	984	1,596	1,868	722	154	80	164	1,367	3,355	8,000
Contractors, (See Carpenters)..											
Coopers.....	9	11	28	30	91	12	2	12	6	163	605
Cornice Manufacturers.....	16	20	24	28	0	1	0	5	15	49	2,012
Corporations (approximate)...	450	720	1,140	1,200	200	150	100	200	800	2,650	96,500

At Left
Stereotype
Finishing

Center
Autoplate
Machine

At Right
Moulding
Room



OCCUPATIONAL STORY OF NEW ENGLAND

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass.	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
Corset Manufacturers and											
Dealers.....	96	128	166	225	0	3	3	14	73	318	..
Cotton Dealers.....	51	57	64	60	0	1	0	13	1	75	1,350
Cotton Mills.....	10	120	253	300	20	15	4	100	40	479	2,128
Cranberry Growers.....	6	99	141	376	16	4	2	5	12	415	623
Creameries and Dairies.....	109	131	184	..	73	60	60	30	100	623	10,500
Crockery, China and Glassware (See China)											
Cutlery Manufacturers.....	22	26	44	51	1	1	1	9	29	92	273
Decorators.....	71	79	94	101	0	0	1	13	39	154	2,200
Delicatessen Stores.....	153	165	187	200	5	0	0	20	150	325	3,300
Dental Supply Houses.....	27	27	33	32	6	1	0	4	10	51	782
Dentists.....	1,436	1,974	2,632	2,840	406	224	137	323	715	4,645	39,541
Department Stores.....	32	51	76	67	30	25	10	20	50	202	4,215
Dressmakers.....	2,065	2,942	4,327	3,876	726	500	305	1,000	1,800	8,207	47,891
Druggists, Wholesale.....	17	18	24	32	5	0	0	4	11	52	2,392
Druggists, Retail.....	669	1,055	1,833	1,632	396	200	200	700	600	3,728	46,000
Dry Goods, Retail.....	790	1,070	1,726	1,783	370	200	100	300	700	3,453	32,092
Dyers (See Cleansers).....											
Elastic Goods Manufacturers..	21	21	34	35	0	0	0	4	3	42	100
Electric Goods and Appliances.	268	331	401	386	63	19	22	35	141	666	3,000
Electric Light and Power Cos..	48	109	177	178	152	71	89	16	63	569	7,000
Electrical Contractors.....	161	274	406	606	70	70	30	30	200	1,006	4,155
Electrotypers.....	7	9	12	16	1	0	0	3	8	28	782
Elevator Manufacturers.....	27	31	32	33	2	0	0	0	2	37	400
Elevators and Elevator Fixture Dealers.....	8	11	18	22	0	0	0	4	5	31	..
Employment Offices.....	156	174	321	223	19	10	5	26	59	342	997
Enamelers.....	..	..	..	..	..	..	..	..	..	..	..
Engineers, Consulting and Mechanical.....	125	131	153	140	20	10	3	20	50	243	4,000
Engineers, Civil.....	91	137	219	229	96	53	37	37	88	560	3,751
Engineers, Chemical.....	10	10	11	12	0	0	0	0	0	12	128
Engineers, Construction.....	9	12	15	18	0	0	0	0	4	22	..
Engineers, Electrical.....	30	31	35	38	13	4	4	4	18	77	610
Engineers, Heating, Ventilating	15	16	17	20	0	0	1	0	5	26	160
Engine Manufacturers.....	41	41	51	57	29	3	14	3	30	136	1,100
Engravers.....	117	147	194	202	5	13	0	34	63	308	1,407
Envelope Manufacturers.....	26	26	37	43	1	0	0	2	2	48	219
Expressmen, Teaming.....	629	931	1,442	1,604	302	298	97	217	607	3,125	19,000
Extract Manufacturers, Flavoring.....	29	35	45	50	8	0	2	6	10	76	532
Factory and Mill Supplies.....	59	76	107	100	10	1	3	40	10	164	3,055
Fancy Goods, Notions and Tops, Retail.....	51	816	131	142	53	30	10	20	80	335	8,935
Fancy Goods, Notions and Tops, Wholesale.....	26	34	82	100	4	3	0	30	60	197	1,322
Feather Dealers.....	12	12	17	19	0	1	0	3	2	25	..
Felt Manufacturers.....	12	17	19	22	2	0	0	0	2	26	116
Fire Escape Manufacturers....	8	10	15	15	1	1	0	1	5	18	327
Fire Extinguisher Mfrs.....	21	21	23	24	1	0	0	0	4	25	193
Fire Insurance Companies.....	57	67	95	100	50	30	4	15	10	209	500
Fish Dealers.....	394	538	749	810	280	88	35	134	152	1,499	3,500
Five and 10-Cent Stores.....	52	57	94	90	30	20	20	20	30	210	3,020
Florists, Retail.....	324	525	771	769	120	60	30	100	200	1,279	10,894
Ford Auto Owners (Approx)...	28,000	39,000	55,000	60,000	18,000	8,000	10,000	10,000	26,000	132,000	2,623,900
Foresters.....	11	18	23	20	8	1	0	5	9	43	..

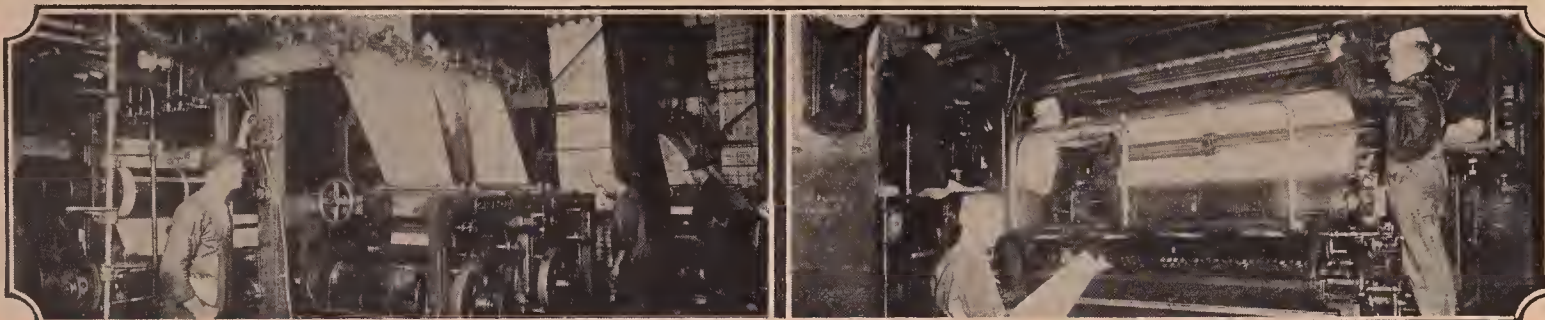
Incoming
Trucks of
White
Paper



OCCUPATIONAL STORY OF NEW ENGLAND

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass.	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
Forgings.....	7	7	14	17	0	0	0	0	11	28	639
Foundries.....	51	88	154	180	40	30	15	20	100	385	6,568
Fountains, Soda, Mfrs.....	2	2	2	2	0	0	0	0	0	2	80
Fruit Dealers.....	858	1,165	1,396	1,468	272	158	86	107	187	2,278	9,725
Fruit Growers.....	4	22	96	134	114	73	48	22	83	474	15,618
Fur Dealers, Retail.....	118	135	191	198	45	20	20	20	60	..	3,790
Furniture Dealers.....	380	638	1,006	1,026	337	180	120	80	300	2,043	21,781
Furniture Manufacturers.....	68	74	86	84	10	16	11	0	20	138	1,800
Gardeners, Landscape.....	33	48	71	66	19	22	1	4	31	143	219
Gardeners, Market.....	127	278	347	427	101	21	6	12	122	689	15,000
Gasoline Lamp Manufacturers.	0	0	0	0	0	0	0	0	0	0	46
Gasoline Storage Tank Mfrs...	3	5	6	7	0	0	0	0	0	7	44
Gasoline Torch Manufacturers.	1	1	1	1	0	0	0	0	0	1	18
Gasoline Town Plants.....	0	0	0	0	0	0	0	0	0	0	120
Gauge Manufacturers, Steam..	7	8	8	9	0	0	0	0	1	9	52
Gauge and Valve Mfrs.....	18	24	26	30	0	0	0	0	4	34	352
Gauze and Bandage Mfrs.....	0	0	0	0	0	0	0	0	0	0	40
Gear Wheel and Gear Mfrs....	8	9	12	10	1	0	0	2	4	17	398
Gelatine Manufacturers.....	6	7	7	7	0	0	1	0	0	8	126
General Stores.....	14	115	302	474	1,137	476	593	114	338	3,132	148,840
Glass, Oil and Paint Dealers (See Paint Dealers)											
Glassware Mfrs and Glass											
Stainers and Glassware.....	78	85	95	93	0	0	0	18	23	131	..
Glue Manufacturers.....	16	23	25	27	0	0	0	0	1	28	245
Grain, Feed, Hay and Flour											
Dealers.....	192	376	577	600	250	140	145	100	300	1,535	34,216
Granite Dealers.....	134	186	284	301	149	65	24	64	63	666	1,701
Grist Mills.....	4	28	112	90	150	90	150	30	90	600	10,868
Grocers, Retail.....	4,078	6,224	10,364	9,781	1,375	800	500	2,000	4,000	18,456	172,847
Grocers, Wholesale.....	94	127	188	200	35	0	0	30	70	335	5,069
Hair Goods Manufacturers....	1	6	10	11	0	0	0	1	0	12	106
Hairdressers (Ladies).....	216	319	496	546	27	36	27	45	132	813	8,235
Hardware Manufacturers.....	20	23	42	52	1	0	2	2	130	187	1,255
Hardware and Tools.....	408	548	802	835	273	107	149	101	239	1,704	..
Hardware Dealers, Retail....	402	542	784	800	200	100	160	80	200	1,540	37,579
Harness Makers and Dealers...	81	162	311	272	148	81	107	48	103	759	5,000
Hat Manufacturers.....	12	25	44	52	1	0	0	8	71	132	15,000
Hay and Straw Dealers.....	82	141	298	216	138	36	33	59	73	555	2,701
Heating Apparatus.....	93	96	134	155	11	0	0	23	17	206	1,201
Horse Dealers.....	9	23	64	63	115	50	51	14	36	329	1,085
Hospitals and Dispensaries...	158	2,120	323	353	70	40	20	30	70	583	7,879
Hotels (Select).....	217	462	993	840	672	275	280	141	445	2,653	43,15
Hotels (Summer).....	6	82	277	194	363	245	80	110	68	1,060	3,661
House Furnishing Goods.....	66	89	155	144	9	6	2	47	49	257	6,000
Ice Cream Cone Manufacturers	13	13	15	19	0	0	0	1	5	25	113
Ice Cream Manufacturers.....	61	103	169	156	27	13	5	49	45	295	3,719
Ice Dealers.....	494	201	94	491	169	110	62	117	191	1,140	5,000
Ice Manufacturers.....	0	0	0	0	0	0	0	0	1	1	3,457
Ink Makers and Dealers.....	20	22	26	30	0	0	0	0	2	32	..
Insurance Agents, Fire and Life	1,066	1,403	2,165	2,281	700	400	420	155	900	4,856	45,000
Insurance Companies.....	381	..	..	357	61	32	11	114	40	615	1,300
Iron Works.....	69	73	79	92	2	0	1	0	14	110	..
Iron and Steel Dealers.....	94	96	101	124	7	0	0	0	19	150	..
Jewelers, Manufacturers.....	82	205	515	223	10	0	0	305	33	571	1,834
Jewelers, Retail.....	336	525	776	841	250	100	120	70	350	1,753	22,159
Junk Dealers.....	290	451	668	680	106	107	73	84	201	1,251	6,000

Two Small
Views
of Our
Mammoth
Press Room



OCCUPATIONAL STORY OF NEW ENGLAND

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass.	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
Ladder Manufacturers.....	6	7	11	13	3	1	0	1	5	23	160
Ladies' Furnishing Goods.....	192	228	305	264	50	39	19	43	79	494	2,100
Laundries.....	579	699	937	352	130	82	32	138	153	1,204	7,411
Lawyers.....	4,027	4,667	5,812	5,515	916	400	330	597	1,100	8,858	98,127
Leather Dealers.....	362	513	518	554	..	0	2	0	38	954	..
Leather Manufacturers.....	75	161	168	174	0	0	0	10	10	194	1,000
Libraries.....	96	255	560	541	300	200	200	90	243	1,574	6,869
Lighting Companies (Gas).....	60	72	98	100	20	10	10	10	20	170	1,783
Lime Manufacturers.....	1	1	5	10	10	0	13	1	..	34	1,400
Lime Dealers.....	8	17	22	25	17	0	0	3	14	59	..
Locksmiths.....	64	83	109	128	16	8	2	13	40	117	1,514
Lumber Dealers.....	233	348	627	559	260	240	144	92	218	1,513	30,967
Lumber Manufacturers.....	0	16	97	130	350	83	130	0	11	704	21,666
Macaroni Manufacturers.....	18	23	27	32	1	0	0	1	18	52	294
Machine Shops and Machine Manufacturers.....	397	471	745	600	30	30	30	170	300	1,160	14,000
Machinery Manufacturers and Dealers.....	327	468	657	681	25	32	35	85	196	1,054	..
Machinists.....	194	290	483	406	130	50	60	170	101	917	8,000
Manicurists.....	85	110	162	208	38	12	4	23	104	389	8,235
Manufacturers (all kinds).....	312	518	1,257	1,300	200	100	100	400	800	2,900	137,893
Maple Syrup and Sugar.....	1	4	46	80	75	121	179	0	5	460	..
Marble Workers.....	36	58	93	112	62	19	48	9	58	328	..
Mason Contractors (Approx)...	300	550	1,250	1,000	400	200	100	200	200	2,300	1,200
Masons.....	295	574	992	912	444	226	120	167	391	2,260	20,000
Mattress Manufacturers.....	22	34	45	53	6	1	1	6	21	88	1,252
Medicine Manufacturers.....	12	91	128	130	37	15	15	24	39	260	20,000
Men's Furnishing Goods.....	164	274	387	446	30	20	10	55	212	773	22,000
Metal Dealers.....	63	71	88	84	1	0	1	12	17	115	..
Metal Stamping.....	5	12	16	26	0	0	0	0	1	27	383
Milk Dealers.....	334	690	1,255	1,344	239	223	230	284	501	2,821	13,539
Milk Producers.....	19	40	322	404	177	247	107	92	160	1,187	..
Milliners (Retail).....	524	742	1,220	1,129	400	200	200	200	300	2,429	26,203
Ministers and Clergymen (See Clergymen)											
Monuments.....	13	19	35	47	0	0	0	1	30	78	..
Motorcycle Dealers.....	11	23	39	40	3	10	1	4	19	77	6,740
Motorcycle Owners (Approx)...	5,000	8,000	12,000	13,000	1,500	2,000	1,000	2,000	5,000	38,000	230,100
Moving Picture Theatres.....	152	270	510	570	200	90	120	90	250	1,340	22,795
Music and Musical Instru- ments.....	138	192	255	291	105	34	27	23	81	561	14,279
Music Teachers (Approximate).	2,300	3,100	4,150	4,000	620	300	130	900	1,200	7,150	29,900
Needle Manufacturers.....	1	3	9	6	0	10	1	0	4	21	124
News Stands.....	166	284	442	432	57	46	18	95	190	838	..
Newsdealers (See Booksellers).											
Newspaper and Periodical Publishers.....	176	344	530	648	101	100	100	40	100	1,089	18,521
Nurserymen and Seedsmen....	17	26	52	70	30	10	10	20	40	180	5,057
Office Supplies.....	72	95	124	130	14	8	3	22	39	216	1,140
Oil Dealers and Manufacturers.	184	279	390	400	92	42	40	52	118	744	3,000
Optical Goods.....	12	20	34	34	4	3	0	12	2	51	..
Opticians.....	163	258	382	400	130	59	38	40	100	767	4,616
Overall Manufacturers.....	18	19	24	22	0	7	4	1	2	36	660
Oyster Dealers.....	13	24	45	40	4	2	0	27	39	12	550
Paint Manufacturers.....	41	43	54	61	1	0	2	7	10	81	1,280
Paint and Oil Dealers.....	153	170	204	210	70	20	20	10	100	430	10,000
Painters and Decorators.....	891	1,574	2,920	3,000	800	500	300	482	1,000	6,082	27,271

Two Views
of Our
Mailing
Department

OCCUPATIONAL STORY OF NEW ENGLAND

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass.	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
Paper Box Manufacturers.....	75	102	125	135	16	8	5	15	45	224	1,161
Paper Dealers.....	117	130	172	186	5	5	5	22	36	259	1,800
Paper Hangers.....	872	1,425	2,671	3,000	820	500	300	400	1,000	3,020	23,498
Paper Hangings.....	59	80	118	152	50	7	14	9	50	272	..
Paper Manufacturers.....	33	40	72	147	32	21	15	7	40	262	900
Pattern and Model Makers....	33	44	75	68	30	30	20	2	100	350	4,336
Pavers.....	14	27	39	51	0	5	0	7	39	102	1,000
Pen Manufacturers.....	7	7	8	12	0	0	0	2	2	16	105
Perfumery Manufacturers.....	2	4	6	7	0	0	0	1	4	12	220
Photographers.....	218	345	558	607	160	100	80	90	236	1,273	10,021
Physicians.....	3,047	3,824	5,235	5,154	1,100	600	600	728	1,412	9,594	140,458
Piano Dealers.....	68	105	186	192	39	19	8	37	73	368	7,500
Piano Manufacturers.....	18	20	21	23	1	0	0	0	0	24	759
Piano Tuners.....	63	102	190	194	40	31	17	28	76	386	1,810
Pickle Manufacturers.....	10	12	15	19	2	0	0	5	8	34	970
Picture and Frame Dealers....	112	140	174	195	56	17	20	13	75	376	800
Planing Mills.....	12	30	178	200	400	200	300	30	150	1,200	7,000
Platers.....	47	61	81	86	3	2	2	32	35	160	790
Plumbers, Steam and Gas Fitters.....	697	910	1,459	1,586	293	200	100	200	700	3,079	23,000
Polish Manufacturers.....	34	39	42	47	1	2	0	1	9	60	300
Poultry Breeders.....	104	170	341	343	112	115	60	108	96	844	4,425
Printers.....	908	969	1,240	1,066	250	155	102	174	362	2,109	25,800
Produce Dealers.....	250	296	394	410	206	28	16	56	80	796	7,000
Provision Dealers.....	1,579	2,111	4,325	3,027	233	172	139	260	1,495	5,326	..
Publishers.....	341	377	426	422	50	10	10	30	60	582	3,486
Pump Manufacturers.....	46	49	58	58	2	0	1	5	6	72	2,200
Quarries.....	86	105	171	200	111	116	300	50	100	877	3,073
Rag Dealers.....	18	18	19	19	0	0	0	1	1	21	500
Real Estate Dealers.....	2,166	2,895	4,128	4,493	450	250	150	500	1,200	7,043	70,889
Restaurants.....	987	1,342	2,105	2,245	400	250	140	418	800	4,253	38,105
Roofers, Slate and Tile, etc....	159	185	223	250	10	20	10	20	100	410	4,300
Rubber Goods and Manufac- turers.....	70	78	94	93	0	0	2	11	27	133	686
Rubber Goods Dealers.....	171	120	153	162	28	3	0	18	43	254	..
Rug and Mat Mfrs and Dealers	73	87	..	113	2	1	5	8	13	96	..
Sausage Makers.....	16	28	47	59	4	6	0	11	19	89	732
Saw Filers, Setters and Re- pairers.....	23	41	77	69	103	49	25	2	15	263	..
Schools and Colleges.....	294	325	416	400	105	40	40	100	208	893	6,276
School Teachers.....	2,150	2,680	3,895	3,709	800	400	220	822	1,600	7,551	182,266
Screen Manufacturers.....	23	27	32	37	1	2	1	3	0	44	450
Screw Manufacturers.....	10	16	28	29	0	0	1	10	12	52	332
Seed Storcs, retail and wholesale	32	41	70	70	30	10	10	20	40	180	3,800
Sewing Machines.....	53	64	105	133	50	22	20	18	57	300	3,097
Sheet Metal Workers.....	51	80	152	179	33	15	12	58	93	390	..
Shirt Manufacturers.....	30	34	39	39	13	2	6	1	12	73	1,011
Shoe Dealers, retail.....	538	840	1,345	1,546	300	200	100	100	530	2,776	26,383
Shoe Findings (mfrs goods)....	274	335	392	370	16	27	6	22	4	945	1,201
Shoe Heel Manufacturers.....	11	68	79	80	0	5	0	0	0	85	236
Shoe Manufacturers.....	514	791	879	868	55	53	1	0	4	981	1,229
Shoe Repairers and Cobblers..	1,586	1,955	2,871	3,031	372	300	112	500	1,000	5,315	36,343
Sign Makers.....	67	78	83	92	0	0	0	2	15	109	1,732
Silversmiths.....	15	15	44	36	0	0	0	11	10	57	..
Skirt Manufacturers.....	59	63	67	68	0	0	0	0	0	68	1,490
Soap Manufacturers.....	54	60	84	85	5	2	2	14	13	221	599
Spool and Bobbin Mfrs.....	1	7	22	15	25	17	16	5	2	80	200

Our City
Delivery
Teams



OCCUPATIONAL STORY OF NEW ENGLAND

CLASSIFICATION	10 Mile	30 Mile	50 Mile	Mass.	Maine	N. H.	Vt.	R. I.	Conn.	N. E.	U. S.
Sporting Goods Dealers.....	51	67	93	100	30	5	10	10	50	205	7,323
Stables.....	163	222	402	516	334	42	133	75	169	1,469	20,000
Stationers (Retail).....	155	182	218	250	75	20	20	10	80	455	36,025
Steamship Agents and Lines..	97	99	132	163	61	4	0	0	45	273	1,609
Steel Manufacturers.....	49	52	56	57	0	0	0	0	4	61	..
Stenographers (Public).....	143	159	197	203	33	16	10	17	48	327	2,800
Stone Cutters and Dealers....	23	32	52	69	3	9	3	0	30	114	1,820
Storage.....	92	108	137	163	15	3	5	13	60	259	1,138
Stoves, Ranges and Heaters...	80	109	175	75	91	38	48	6	75	455	21,000
Surgical Supplies.....	18	22	26	29	1	0	0	0	8	38	..
Tailors.....	2,165	2,617	3,274	3,421	220	200	107	400	1,300	5,648	30,810
Tea and Coffee Dealers.....	121	169	269	267	52	30	51	70	150	620	5,968
Teachers (See School Teachers)											
Telephone and Telegraph											
Companies.....	60	118	320	329	428	151	110	43	155	1,216	8,000
Textile Manufacturers.....	30	128	622	561	100	80	30	300	200	2,271	5,040
Theatres.....	152	272	520	570	200	90	120	90	250	1,320	22,796
Thread Manufacturers.....	38	44	58	58	1	0	0	8	9	39	340
Tile Birch Manufacturers.....	28	29	29	30	40	20	4	6	35	135	5,000
Tobacco and Cigar Dealers											
(Retail).....	518	625	792	821	160	40	40	90	300	1,452	33,880
Tobacco dealers only. (See also Drug and Grocery Stores, etc.)											
Tobacco and Cigar Mfrs.....	110	122	205	200	50	30	20	50	200	550	10,603
Tool Manufacturers.....	78	85	153	166	20	7	7	23	99	322	1,347
Towel Supplies.....	23	31	46	54	1	3	0	0	20	78	607
Toys, Manufacturers.....	3	18	35	40	6	6	7	7	16	82	..
Truckmen.....	611	921	1,474	1,504	309	250	138	155	603	2,959	..
Truck Owners (Auto) Approx..	13,000	20,000	29,500	33,000	4,000	900	1,000	6,000	5,000	49,900	513,810
Twiners (Wood).....	13	21	45	38	30	12	18	9	18	135	..
Typewriting Machines and Supplies.....	63	74	101	96	18	12	4	16	47	193	21,000
Undertakers.....	321	493	826	824	305	200	100	150	300	1,179	18,200
Underwear Manufacturers....	3	5	11	18	0	0	7	0	3	28	1,126
Upholsterers.....	195	242	315	343	55	25	15	40	100	578	7,965
Variety Stores.....	799	1,042	1,621	1,853	173	133	24	601	125	3,109	6,248
Veterinary Surgeons.....	80	126	212	221	100	80	85	40	100	626	7,229
Vulcanizers.....	69	101	170	210	27	12	0	14	58	321	1,678
Watchmakers and Repairers...	151	190	284	272	61	36	26	73	44	512	8,000
Whip Makers.....	3	14	22	39	0	0	0	0	0	39	..
Window Shades, Curtains and Fixtures.....	19	21	22	22	2	0	3	0	11	38	..
Wire Goods Makers.....	3	7	21	18	2	0	0	7	30	57	..
Wire Manufacturers.....	16	17	34	31	0	2	0	10	18	61	..
Wood Dealers.....	124	193	425	348	152	163	50	85	102	900	20,000
Wood Makers.....	13	21	34	37	46	7	14	..	14	108	39,029
Wool Dealers.....	196	201	221	229	50	10	20	2	20	321	809







DOBBINS BROS.
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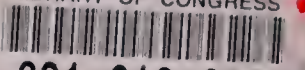
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